

**Curriculum at Lahti University of Applied Sciences
2017-2018**

**Complementary competence courses for all Lahti UAS
Bachelor's degree students 17S-**

Code	Name	1 y	2 y	3 y	ECTS total
LATO17-1005	Common modules of Lahti University of Applied Sciences				332
LATO17-1183	DigiWay				45
LA00BM20	Digital Services		15		15
LA00BM21	Frontend	15			15
LA00BM22	Backend		15		15
LATO17-1047	Circular Economy I				15
TE00BG85	Sustainable Community and Environment		5		5
TE00BG86	Responsible Business and Design		5		5
TE00BG87	Circular Economy I - Development Project		5		5
LATO17-1048	Circular Economy II				15
TE00BG88	Responsible Materials Engineering and Product Design	5			5
TE00BG90	Sustainable Energy Economy and Logistics	5			5
TE00BG89	Circular Economy II - Development Project	5			5
LATO17-1050	Circular Economy III				15
LI00BJ61	NY Start Up	10			10
LI00BJ62	Student cooperatives and associations	5			5
LATO17-1105	Service Design learning package				45
MI00AZ88	User driven design and the basics of Service Design	15			15
MI00AZ89	Service Design methods for designing a new service concept	15			15
MI00AZ90	Service Design project	15			15
LATO17-1150	Startup Activities				15
LI00BJ61	NY Start Up	10			10
LI00BJ62	Student cooperatives and associations	5			5
LATO17-1159	Module 1 CREW				15
LI00BJ73	The world of events	5			5
LI00BJ76	Event Project 1	10			10
LATO17-1160	Module 2 BACKSTAGE				15
LI00BJ74	From idea into event concept	5			5
LI00BJ79	Event Project 2	10			10
LATO17-1161	Module 3 ACCESS ALL AREAS				15
LI00BJ75	Event manager skills		5		5

LI00BJ81	Event project 3		10		10
LATO17-1063	Working in a Project				15
KE00BE10	Working in a Project 1	5			5
KE00BE11	Working in a Project 2		5		5
KE00BE12	Working in a Project 3			5	5
LATO17-1110	Working in a Project				15
KE00BE20	Working in a Project 1	5			5
KE00BE21	Working in a Project 2		5		5
KE00BE22	Working in a Project 3			5	5
LATO17-1193	Event organizing skills				15
LA00BN62	Event organizing skills 1	5			5
LA00BN63	Event organizing skills 2		5		5
LA00BN64	Event organizing skills 3			5	5
LATO17-1064	Preparatory studies				18
LA00BH85	Preparatory studies in English	1	1	1	3
LA00BH86	Preparatory studies in Swedish	1	1	1	3
LA00BI95	Preparatory studies in Finnish	3			3
LA00BH89	Preparatory studies in mathematics, Faculty of Technology	3			3
LA00BH90	Preparatory studies in mathematics, Faculty of Business and Hospitality Management	3			3
LA00BF19	Finnish for Foreigners 1	3			3
LATO17-1186	NASA Epic Challenge				15
TE00BE31	NASA Epic Challenge	5			5
TE00BM31	NASA Epic Challenge Concept Development	10			10
LATO17-1106	Tutoring				16
KE00BA48	Peer Tutoring	1,5	1,5		3
LA00BN60	Peer Tutoring	1,5	1,5		3
KE00BA47	International tutoring	1,5	1,5		3
KE00BA49	International tutoring	1,5	1,5		3
KE00BD84	Head Tutoring	2			2
LA00BN61	Head Tutoring	2			2
LATO17-1191	Student as a developer of higher education				15
KE00BK14	Project for developing services	5			5
LA00BM52	Quality developer in higher education	5			5
LA00BN96	LAMK Promo	5			5
LATO17-1046	Individual courses, which are not included in any of the modules				28
LA00BM39	International intensive week	5			5
KE00BD02	Supporting the studies	3			3
LA00BN72	LAMK Sports' learning environment	5			5

LA00BN59	Advanced Research Methods	5		5
LA00BN97	Advanced Research Methods	5		5
LA00BN57	The e-learning module on online job hunting	5		5
LATO17-1006	Modules of Faculty of Business and Hospitality Management			580
LATO17-1042	Individual courses, which are not included in any of the modules			0
LATO17-1065	Management and operation of the workplace			15
LI00BH92	Workplace Skills		5	5
LI00BH93	Manager's Toolkit		5	5
LI00BH94	Employment Regulations		5	5
LATO17-1066	People – the makers of success			15
LI00BH95	Human Resource Management		5	5
LI00BH96	Diversity as an Organisational Asset		5	5
LI00BH97	A Healthy and Responsible Organisation		5	5
LATO17-1067	Strategic management			15
LI00BH98	Management Trends		5	5
LI00BH99	Strategy into Reality		10	10
LATO17-1068	Good practices in financial reporting			15
LI00BI00	Bookkeeping and Balancing the Books		5	5
LI00BI01	Preparing Annual Financial Statements		5	5
LI00BI02	Financial Statement Analysis and Auditing		5	5
LATO17-1069	Taxation and financial statement planning			15
LI00BI03	Value-added Taxation		5	5
LI00BI04	Corporate Taxation and Financial Statement Planning		5	5
LI00BI05	Payroll Accounting and Personal Taxation		5	5
LATO17-1070	Management accounting			15
LI00BI06	Financial Planning and Monitoring		5	5
LI00BI07	Cost Accounting and Pricing		5	5
LI00BI08	Accounting to Support Business Decisions		5	5
LATO17-1073	Financing and investment activities			15
LI00BI09	Financial Markets		5	5
LI00BI10	Savings and Investments		5	5
LI00BI11	Managing Funding Risks		5	5
LATO17-1074	Financial Management			15
LI00BI12	Management Accounting		5	5
LI00BI13	Corporate Finance		5	5
LI00BI14	Financial Planning		5	5
LATO17-1075	Digital Marketing			15
LI00BI15	Digital Marketing		15	15

LATO17-1076 Customer Relationship and Sales Management					15
LI00BI17	Customer Relationship Management		5		5
LI00BI18	Customer Experience		5		5
LI00BI19	Customer Acquisition and Service Encounter		5		5
LATO17-1078 Retail chain management					15
LI00BI22	Retail Business Models and Marketing		5		5
LI00BI23	Departmental HR and Sales Management		5		5
LI00BI24	Retail Business Indicators and Management		5		5
LATO17-1077 Building and launching a brand					15
LI00BI20	Brand Building and Launch		10		10
LI00BI21	Production of Communication Material		5		5
LATO17-1079 International Logistisc Services					15
LI00BI25	Transport and Forwarding		5		5
LI00BI26	Operational Environment in International Trade		5		5
LI00BI17	Customer Relationship Management		5		5
LI00BI18	Customer Experience		5		5
LI00BI19	Customer Acquisition and Service Encounter		5		5
LATO17-1080 Supply Web Development					15
LI00BI28	Supply Network Development Tools		5		5
LI00BI29	SAP ERP System		5		5
LI00BI30	Lean Thinking and Optimisation		5		5
LATO17-1081 Procurement					15
LI00BI31	Procurement Management and Development		10		10
LI00BI32	Public Contracts		5		5
LI00BI33	Current and Future Trends of Supply Chain		5		5
LATO17-1083 International Supply Chain Management					15
LI00BI34	Procurement & Production Operations Management and Development		10		10
LI00BI35	Distribution Management and Development		10		10
LI00BI33	Current and Future Trends of Supply Chain		5		5
LATO17-1084 Supply Web Development					15
LI00BI36	Toolkit for Supply Chain Development		5		5
LI00BI37	SAP ERP Systems		5		5
LI00BI38	Supply Chain Optimisation and Lean Thinking		5		5
LATO17-1085 Commercialisation competence					15
LI00BI39	Creating Service Concepts		5		5
LI00BI40	Mass Customisation and User-Centeredness		5		5
LI00BI41	Differentiation - Competitive Edge through Diversification		5		5
LATO17-1086 Service competence					15
LI00BI42	Service Concepts		5		5

LI00BI43	Changes in Consumer Behaviour		5		5
LI00BI44	Developing Customer Service Skills		5		5
LATO17-1087	Opportunities in services				15
LI00BI45	Service Processes in the Public Sector			5	5
LI00BI47	Processes and Information Systems in Social and Health Care			5	5
LI00BI48	Digitality in Industrial Services			5	5
LI00BJ56	Health Care Logistics			5	5
LATO17-1088	Leisure and Well-Being Services				15
LI00BI49	International Tourism and Leisure Industry		5		5
LI00BI50	Leisure in Rural Areas		5		5
LI00BI51	User-Orientation in Leisure and Well-Being Experiences		5		5
LATO17-1089	Software business				15
LI00BI52	Software Development Process				0
LI00BI53	Software Productisation				0
LI00BI54	Business Environment in Software Industry				0
LATO17-1090	Business Intelligence				15
LI00BI55	Data Streams in Business				0
LI00BI56	Data Analytics				0
LI00BI57	Effective Use of Office Applications				0
LATO17-1091	Competitive Edge through Information Systems				15
LI00BI58	Digital Strategy				0
LI00BI59	Enterprise Architecture				0
LI00BI60	Software Procurement and Deployment				0
LATO17-1092	Getting the Most from Online Business				15
LI00BI61	Online Business				0
LI00BI62	Online Store Solutions				0
LI00BI63	Setting up and Developing an Online Store				0
LATO17-1093	Customer Experience Development				15
LI00BI64	Customer Experience				0
LI00BI65	Measuring Customer Experience				0
LI00BI66	Future Customer Paths				0
LATO17-1094	IT Project				15
LI00BI68	Project Communication and Reporting				0
LI00BI69	Real-Life IT Project and Practices				0
LATO17-1095	English Business Communication				15
LI00BI70	English in Professional Contexts				0
LI00BI71	Techniques and Tools for Writing				0
LI00BI72	Persuasive Communication				0
LATO17-1096	Swedish Language Courses				15
LI00BI73	Swedish for the Workplace				0

LI00BI74	Current Issues in Business World in Swedish				0
LI00BI75	Swedish Oral Skills				0
LATO17-1097	German Language Courses				15
LI00BI76	Refresher Course in German	5			5
LI00BI77	German for the Workplace 1	5			5
LI00BI78	German for the Workplace 2	5			5
LATO17-1098	Russian Language Courses				15
LI00BI79	Russian Basics 1	5			5
LI00BI80	Russian Basics 2	5			5
LI00BI81	Russian for Business Communication	5			5
LATO17-1099	French Language Courses				15
LI00BI82	French Basics 1	5			5
LI00BI83	French Basics 2	5			5
LI00BI84	French for the Workplace	5			5
LATO17-1100	Spanish Language Courses				15
LI00BI85	Spanish Basics 1	5			5
LI00BI86	Spanish Basics 2	5			5
LI00BI87	Spanish for the workplace	5			5
LATO17-1102	Market Orientation				15
LI00BI88	Doing Business with the Russians: Opportunities & Challenges		5		5
LI00BI89	Breaking into Asian Markets		5		5
LI00BI90	Fundamentals of Professional Selling		5		5
LATO17-1104	International Business Operations				15
LI00BI91	Internationalisation Process		5		5
LI00BI92	International Economics		5		5
LI00BI93	International Marketing		5		5
LATO17-1149	Specialisation Studies				15
LI00BJ58	NIBS Case Competition, International Business Strategy		5		5
LI00BJ59	Ethics, Environment and Business		5		5
LI00BJ60	GetEmployed - Työllisty!		5		5
LATO17-1151	Presentation and Literacy Skills				10
LI00BJ63	Powerful Presentations		5		5
LI00BJ64	Texts for Publication		5		5
LATO17-1152	Finnish for Foreigners				15
LI00BJ65	Finnish for Foreigners 2	5			5
LI00BJ66	Finnish for Foreigners 3	5			5
LI00BJ67	Finnish for Foreigners 4		5		5
LATO17-1190	Real estate business specialist				30
LATO17-1188	Operating environment in real estate business				15

LI00BM40	Real estate industry		5		5
LI00BM41	Real estate legislation		5		5
LI00BM42	Technical features of properties		5		5
LATO17-1189	Real estate brokerage and business				15
LI00BM43	Marketing property and real estate agency services		4		4
LI00BM44	Brokering a property		4		4
LI00BM45	Brokering a housing company share		4		4
LI00BM46	Preparing for the qualification test for licensed real estate agents		3		3
LATO17-1007	Modules of Institute of Design and Fine Arts				185
LATO17-1043	Individual courses, which are not included in any of the modules				10
MI00BE71	Competition entry				0
MI00BM66	Exhibition				0
LATO17-1167	Arts studies				15
MI00BL30	The scale of human		5		5
MI00BL31	Sculpture		5		5
MI00BL51	Experimental arts workshop				0
LATO17-1181	Concept design work				10
MI00BM02	Concept Design				0
MI00BM04	Concept Art Drawing				0
LATO17-1196	Creative Design Work 2				15
MI00BN73	Professional Software Tools				0
MI00BN74	Three-dimensional Modelling Project 2				0
MI00BM47	Design studio work				0
LATO17-1175	Image Analysis and Photojournalism				15
MI00BL32	Visual Culture Theory		5		5
MI00BL82	User Experience and Interpretation of Images				0
MI00BL83	History of Photo Journalism				0
LATO17-1177	Printed Textiles Design				15
MI00BM09	Printed Textiles Design				0
MI00BM10	Special Printing Methods and Material Treatments				0
MI00BM13	Ethical and Ecological Issues in Textiles and Clothing				0
LATO17-1178	Knitwear Design and Technologies				15
MI00BM11	Knitwear Design Basics				0
MI00BM12	Knitting Technology				0
MI00BM13	Ethical and Ecological Issues in Textiles and Clothing				0
LATO17-1179	Wood and Biomaterial Studio				15
MI00BL92	Wood and Biomaterial Studio 1				0
MI00BL93	Wood and Biomaterial Studio 2				0

MI00BL94	Wood and Biomaterial Studio 3				0
LATO17-1180	Complementary Competences in Packaging Design				15
MI00BM06	Basics of Packaging Design				0
MI00BM07	Packaging Design Model Making and Modelling Materials Workshop				0
MI00BM08	Packaging Graphics and the Pre-Press Process				0
LATO17-1170	Curious Creativity				15
MI00BL34	Experimental Publication Design				0
MI00BL35	Off the Wall - Liberating Comics from the Book				0
MI00BL36	The Urban Environment as a Playground for the Designer				0
LATO17-1174	Studio photography and digital image production				15
MI00BL78	Studio photography				0
MI00BL79	Digital photo production				0
MI00BL81	Digital printing				0
LATO17-1192	Game Design				15
TE00BH75	Game Design				0
MI00BN22	Game Analysis and Theory				0
MI00BN21	Game Concept Design				0
TE00BH78	Game Development Workshop				0
LATO17-1195	3D Animation				15
05MEMED3D	3D animation tools				0
05MEMED3DPR	3D animation project				0
05MEMED3DGM	Animation and 3D for games				0
LATO17-1008	Modules of Faculty of Social and Health Care				127
LATO17-1044	Individual courses, which are not included in any of the modules				0
ST00BM32	Lifestyle guidance				0
ST00BM33	Medical Studies				0
ST00BK18	Advanced Practice Nursing				0
ST00BL96	Potilaan kliininen tutkiminen	5			5
ST00BL97	Patient's Clinical Examination				0
LATO17-1153	Innovation Competence in Social Services and Health Care				15
UU00BJ90	Innovation Competence				0
U200BJ91	Innovation Competence				0
U300BJ92	Innovation Competence				0
LATO17-1154	Practical Training in Innovation Competence in Social and Health care				15
U100BJ93	Practical Training in Innovation Competence				0
U200BJ94	Practical Training in Innovation Competence				0
U300BJ95	Practical Training in Innovation Competence				0

LATO17-1158	Promoting Youth Wellbeing				15
ST00BK27	Constructors of Youth Wellbeing				0
ST00BK28	Promoting youth wellbeing – towards holistic and multiprofessional approach				0
LATO17-1162	Tutoring				10
ST00BM34	Skill workshop tutoring:				0
ST00BJ98	Simulation Tutoring				0
LATO17-1165	Methodical competence in social inclusion				15
ST00BK15	Methodology of Social Pedagogical Work				0
ST00BK16	Narrative picture work				0
ST00BK17	Drama Work				0
LATO17-1166	Health-related exercise - new technological possibilities				15
ST00BK30	Health promoting exercise recommendations and prevention of musculoskeletal disorder				0
ST00BK31	Intelligent health promoting exercise and guidance solutions				0
ST00BK32	Digitalisation in walking, muscle strength training and motor control training				0
LATO17-1108	Love and Care				15
ST00AY65	Sexual Health Promotion				0
ST00BJ27	Workplace Safety and First Aid				0
ST00BL40	Promoting Wellbeing with Mindfulness				0
LATO17-1185	Professional Finnish				18
ST00BM28	Professional Finnish 1	5			5
ST00BM29	Professional Finnish 2	5			5
ST00BM25	Professional Finnish 3	5			5
ST00BM30	Finnish				0
LATO17-1198	Simulaatiot / Simulations				9
ST00BJ34	Simulation for graduating nurse students	1			1
ST00BJ39	Simulation, Good care in acute care	1			1
ST00BJ38	Simulation, Maternity	1			1
ST00BJ37	Simulation, Competence in children and adolescent care	1			1
ST00BJ36	Simulation, Competence in mental health and substance abuse work	1			1
ST00BJ35	Simulation, Competence in good chronic nursing care	1			1
ST00BJ32	Good care in acute care	1			1
ST00BJ30	Competence in children and adolescent care	1			1
ST00BJ33	Simulation for graduating nurse students	1			1
LATO17-1009	Modules of Faculty of Technology				175
LATO17-1049	Environmental Projects				15
TE00BH00	Environmental Project 1				0

TE00BH01	Environmental Project 2				0
TE00BH02	Environmental Project 3				0
LATO17-1051	Environmental Technologies				15
TE00BH03	Environmental Technologies 1				0
TE00BH04	Environmental Technologies 2				0
TE00BH05	Environmental technologies 3				0
LATO17-1053	Mechanics and Automation 5				15
TE00BG70	Dynamics of Joint Mechanisms				0
TE00BG71	Simulation				0
TE00BG72	Modelling				0
TE00BG73	Robot Applications				0
LATO17-1054	Mechanics and Automation 6				15
TE00BG74	Materials and design				0
TE00BG75	Optimal Modelling				0
TE00BG76	Automation of a Manufacturing Cell				0
LATO17-1055	Project 3				10
TE00BG77	Project 3				0
LATO17-1056	Applications of Plastics Materials				15
TE00BH23	Environmental Issues of Plastics				0
TE00BH24	Product Designing and Applications for Plastic Materials				0
TE00BH25	Materials Engineering Project				0
LATO17-1057	Web Development				15
TE00BH58	Server-side Programming				0
TE00BH59	Browser as a Platform				0
TE00BH60	Web Frameworks				0
TE00BH61	Web Workshop				0
LATO17-1058	Mobile Games				15
TE00BH62	Programming Mobile Smart Devices				0
TE00BH63	Game Engines and Algorithms				0
TE00BH64	Cloud Computing and Document Databases				0
TE00BH65	Smart Devices Workshop				0
LATO17-1059	Virtualization and Cloud Services				15
TE00BH66	Virtualization Technologies				0
TE00BH67	Administering servers and services				0
TE00BH68	Cloud Services Workshop				0
LATO17-1060	Internet of Things (IoT)				15
TE00BH69	IoT and Network Technologies				0
TE00BH70	IoT Security and Network Management				0
TE00BH71	IoT Workshop				0
LATO17-1061	Production of Digital Material				15

TE00BH72	Digital Material				0
TE00BH73	WWW Multimedia				0
TE00BH74	Visualization Workshop				0
LATO17-1062	Game Development				15
TE00BH75	Game Design				0
TE00BH76	Game Programming Advanced Course				0
TE00BH77	Game Programming Mathematics and Physics				0
TE00BH78	Game Development Workshop				0
LATO17-1045	Individual courses, which are not included in any of the modules				0
TE00BG96	Basics of The Campus Radio	3			3
TE00BM55	PEETS				0
TE00BN70	Circular Economy course week	3			3

LATO17-1005 Common modules of Lahti University of Applied Sciences: 332 ECTS

LATO17-1183 DigiWay: 45 ECTS

LA00BM20 Digital Services: 15 ECTS

Learning outcomes

Theme: content

The student is able to

- design a digital service oriented by user
- produce media content with the target audience

Theme: ServiceDesk organization

The student is able to

- plan processes for ServiceDesk and organise its working.
- design and conduct training and act as a support person.

Theme: producing a web site

The student is able to

- design and implement the web site, taking into account customer needs.
- utilize usability principles in web site design and implementation

LA00BM21 Frontend: 15 ECTS

Learning outcomes

Theme: Taking over the new technology

The student is able to

- design and take responsibility for their own professional growth in frontend solutions.
- to adopt a new frontend technology.

Theme: Possibilities of Data

The student is able to

- design and describe data collection and integration solutions
- defining the use of data to generate value for the customer
- develop use of data in the development of operations

Theme: Frontend solutions

The student is able to

- work in a multidisciplinary team by goal-oriented.
- to develop and evaluate user-specific frontend solutions.

LA00BM22 Backend: 15 ECTS

Learning outcomes

Theme: Taking over the new technology

The student is able to

- design and take responsibility for their own professional growth in backend solutions.
- to adopt a new backend technology.

Theme: Virtualization and cloud services

The student is able to

- compare different virtualization platforms and their different technical and maintenance features.
- enable a cloud service that is appropriate for the organization.

Theme: Backend solutions

The student is able to

- to work self-organized in the team.
- develop a backend solution and estimate its functionality.

LATO17-1047 Circular Economy I: 15 ECTS

TE00BG85 Sustainable Community and Environment: 5 ECTS

Learning outcomes

The student is able to

- acknowledge the significance of environmental aspects and resource efficiency as a part of future decision making at different levels and in different kinds of operations
- identify the significance of sustainable energy and environmental impacts as part of the operations of communities
- use concepts related with environmental and resource efficiency and identify operating models that

promote circular economy

TE00BG86 Responsible Business and Design: 5 ECTS

Learning outcomes

The student is able to

- describe the principles that various companies have concerning environmental and corporate social responsibility, and is familiar with the standards and certificates connected with the field
- apply, manage and develop the principles of CSR as a competitive tool throughout the supply chain
- identify the importance of responsibility as part of the development of different services, processes and products
- observe the whole service chain as part of the design process and take into account the principles of consumer behaviour (sustainable service design)

TE00BG87 Circular Economy I - Development Project: 5 ECTS

Learning outcomes

The student is able to

- apply their competence, different operating models and theoretical information in projects sourced from working life
- work in multidisciplinary teams, developing their skills in circular economy, project management and reporting

LATO17-1048 Circular Economy II: 15 ECTS

TE00BG88 Responsible Materials Engineering and Product Design: 5 ECTS

Learning outcomes

The student is able to

- evaluate, identify and test materials suitable for recycling
- compare the energy and material efficiency of virgin and recycled materials
- apply different techniques for separating materials
- know the main concepts and tools connected with product development
- apply sustainable product development techniques in the design and production chain

TE00BG90 Sustainable Energy Economy and Logistics: 5 ECTS

Learning outcomes

The student is able to

- know different kinds of renewable/nonrenewable forms of energy and evaluate their environmental and economic impacts
- evaluate the energy efficiency of different methods to produce and use energy
- identify ways to increase eco-efficiency as part of logistic chains and in material recycling

TE00BG89 Circular Economy II - Development Project: 5 ECTS

Learning outcomes

The student is able to

- apply their competence, different operating models and theoretical information in projects sourced from working life, where circular economy is promoted by developing chosen processes, products and/or services
- work in multidisciplinary teams, developing their skills in circular economy, project management and reporting

LATO17-1050 Circular Economy III: 15 ECTS**LI00BJ61 NY Start Up: 10 ECTS****Learning outcomes**

The student is able to

- plan and launch a business
- analyse a company's operating environment and recognise and anticipate its potential and risks
- operate in local and industry-specific competence networks
- plan a company's finances and estimate the profitability of operations.

LI00BJ62 Student cooperatives and associations: 5 ECTS**Learning outcomes**

The student is able to

- explain company and association law as well as community rules, and understands the impact of these
- master the meeting practices of a company or association, and is able to chair a meeting, or act as a secretary or scrutinizer of the minutes
- identify the basic features related to the financial management a company or association
- draw up the documents related to the functioning of a company or association
- operate with the day-to-day activities of a company or association and is able to organize these activities.

LATO17-1105 Service Design learning package: 45 ECTS**Learning outcomes of the study module**

The Service Design learning package consists of three 15 ects modules. There is one module per semester as follows:

- User driven design and the basics of Service Design 15 ects (the first semester)
- Service Design methods for designing and implementing a new service concept 15 ects (the second semester)
- A Service Design project 15 ects (the third semester)

The main subject is Service Design. Secondary subjects are team building, team working and team learning and service's business aspects.

MI00AZ88 User driven design and the basics of Service Design: 15 ECTS

Learning outcomes

Theme: Service Design viewpoint on design thinking

The student is able to

- use the terms of Service Design and tell what Service Design is
- utilize user driven methods and give reasons in what kind of situations they are useful
- create the visual presentations of a service

Theme: teams, team learning and team work skills

The student is able to

- execute tasks according to plans in a multidisciplinary team
- plan and take responsibility of development of own Service Design skills

Theme: Services make business

The student is able to

- tell the principle of service business
- give examples of successful service business.

MI00AZ89 Service Design methods for designing a new service concept: 15 ECTS

Learning outcomes

Theme: Generating ideas

A student is able to

- utilize a user driven process in creation of new service ideas
- apply multicasting in creation of a user experience
- apply the principles of sustainable development in service development

Theme: Creating a service concept

The student is able to

- utilize design process in creation of new service idea and in the development of a service concept
- model and test service ideas by prototyping
- evaluate an operability of a service concept and its ability to create value

Theme: Team working

The student is able to

- create contacts with working life representatives and advance working life based Service Design project
- take responsibility of developing own Service Design skills

MI00AZ90 Service Design project: 15 ECTS

Learning outcomes

The student is able to

- show that he/she has familiarized himself/herself to the terms and concepts of Service Design
- design and implement a service design project for the chosen project up to needed phase
- commit the target organization and stake holders in a service design process

- drive a development project successfully
- evaluate a development project and the effects of its results

LATO17-1150 Startup Activities: 15 ECTS

LI00BJ61 NY Start Up: 10 ECTS

Learning outcomes

The student is able to

- plan and launch a business
- analyse a company's operating environment and recognise and anticipate its potential and risks
- operate in local and industry-specific competence networks
- plan a company's finances and estimate the profitability of operations.

LI00BJ62 Student cooperatives and associations: 5 ECTS

Learning outcomes

The student is able to

- explain company and association law as well as community rules, and understands the impact of these
- master the meeting practices of a company or association, and is able to chair a meeting, or act as a secretary or scrutinizer of the minutes
- identify the basic features related to the financial management a company or association
- draw up the documents related to the functioning of a company or association
- operate with the day-to-day activities of a company or association and is able to organize these activities.

LATO17-1159 Module 1 CREW: 15 ECTS

LI00BJ73 The world of events: 5 ECTS

Learning outcomes

The student is able to

- describe the event process
- take into account the experiential nature of event organising
- take into account the user-oriented nature of event organising
- recognise the special features of various events.

LI00BJ76 Event Project 1: 10 ECTS

Learning outcomes

The student is able to

- identify the components of a successful event
- act responsibly as a member of a multidisciplinary event team
- work in event organising projects
- specify tasks related to an event
- assess their own actions and the importance of their role in the event.

LATO17-1160 Module 2 BACKSTAGE: 15 ECTS

LI00BJ74 From idea into event concept: 5 ECTS

Learning outcomes

The student is able to

- create a concept of the event
- apply event planning tools
- take into account the challenges and opportunities in the operating environment
- schedule, resource and budget the implementation of an event.
- lead team in an event

LI00BJ79 Event Project 2: 10 ECTS

Learning outcomes

The student is able to

- identify their strengths and areas for development as an event organiser
- draw up an event manual
- analyse the success of an event from different perspectives
- organize the activities of their respective responsibilities
- act purposefully and productively in a multidisciplinary event team.

LATO17-1161 Module 3 ACCESS ALL AREAS: 15 ECTS

LI00BJ75 Event manager skills: 5 ECTS

Learning outcomes

The student is able to

- responsibly organise and be in charge of their area of responsibility
- produce events independently
- critically assess events and develop them
- create value for events.

LI00BJ81 Event project 3: 10 ECTS

Learning outcomes

The student is able to

- implement an event as planned
- address unforeseen situations and apply the existing knowledge base
- manage themselves in the production of an event
- plan and take responsibility for developing their own event producing skills.

LATO17-1063 Working in a Project: 15 ECTS

KE00BE10 Working in a Project 1: 5 ECTS

Learning outcomes

For 1.-2. year students learning outcomes for early study phase are applied, and for 3.-4. year students learning outcomes for the graduation phase.

Early-skill stage/learning outcomes:

The student is able to:

- use the concepts related to the project topic and theme and shows familiar with the paternity-related project data base
- describe the rationale, needs and criteria for project activities
- work in projects in accordance with the administration
- apply professional methods and working practices related to the project topic
- operate safely, ethically and customer-oriented project
- action required by the project in interactive situations
- operate safely, ethically and customer-oriented project

Graduation competence/learning outcomes:

The student is able to:

- use the concepts related to the project in a coherent and justify their actions on the basis of the knowledge base
- find starting points, needs and criteria for project activities
- to act purposefully, to assess the activity and make suggestions for improvement
- applied to the project a variety of different techniques, methods and ways of working
- operate safely, ethically and customer-oriented
- to act responsibly and in a target group and as otherwise required by the project in interactive situations

KE00BE11 Working in a Project 2: 5 ECTS

Learning outcomes

For 1.-2. year students learning outcomes for early study phase are applied, and for 3.-4. year students learning outcomes for the graduation phase.

Early-skill stage/learning outcomes:

The student is able to:

- use the concepts related to the project topic and theme and shows familiar with the paternity-related project data base
- describe the rationale, needs and criteria for project activities
- work in projects in accordance with the administration
- apply professional methods and working practices related to the project topic
- operate safely, ethically and customer-oriented project
- action required by the project in interactive situations
- operate safely, ethically and customer-oriented project

Graduation competence/learning outcomes:

The student is able to:

- use the concepts related to the project in a coherent and justify their actions on the basis of the knowledge base
- find starting points, needs and criteria for project activities

- to act purposefully, to assess the activity and make suggestions for improvement
- applied to the project a variety of different techniques, methods and ways of working
- operate safely, ethically and customer-oriented
- to act responsibly and in a target group and as otherwise required by the project in interactive situations

KE00BE12 Working in a Project 3: 5 ECTS

Learning outcomes

For 1.-2. year students learning outcomes for early study phase are applied, and for 3.-4. year students learning outcomes for the graduation phase.

Early-skill stage/learning outcomes:

The student is able to:

- use the concepts related to the project topic and theme and shows familiar with the paternity-related project data base
- describe the rationale, needs and criteria for project activities
- work in projects in accordance with the administration
- apply professional methods and working practices related to the project topic
- operate safely, ethically and customer-oriented project
- action required by the project in interactive situations
- operate safely, ethically and customer-oriented project

Graduation competence/learning outcomes:

The student is able to:

- use the concepts related to the project in a coherent and justify their actions on the basis of the knowledge base
- find starting points, needs and criteria for project activities
- to act purposefully, to assess the activity and make suggestions for improvement
- applied to the project a variety of different techniques, methods and ways of working
- operate safely, ethically and customer-oriented
- to act responsibly and in a target group and as otherwise required by the project in interactive situations

LATO17-1110 Working in a Project: 15 ECTS

KE00BE20 Working in a Project 1: 5 ECTS

Learning outcomes

For 1st-2nd year students learning outcomes for early study phase are applied, and for 3rd-4th year students learning outcomes for the graduation phase.

Early-skill stage/learning outcomes:

The student is able to:

- use the concepts related to the project topic and theme and shows familiar with the paternity-related project data base
- describe the rationale, needs and criteria for project activities
- work in projects in accordance with the administration
- apply professional methods and working practices related to the project topic

- operate safely, ethically and customer-oriented project
- action required by the project in interactive situations
- operate safely, ethically and customer-oriented project

Graduation competence/learning outcomes:

The student is able to:

- use the concepts related to the project in a coherent and justify their actions on the basis of the knowledge base
- find starting points, needs and criteria for project activities
- to act purposefully, to assess the activity and make suggestions for improvement
- applied to the project a variety of different techniques, methods and ways of working
- operate safely, ethically and customer-oriented
- to act responsibly and in a target group and as otherwise required by the project in interactive situations

KE00BE21 Working in a Project 2: 5 ECTS

Learning outcomes

For 1.-2. year students learning outcomes for early study phase are applied, and for 3.-4. year students learning outcomes for the graduation phase.

Early-skill stage/learning outcomes:

The student is able to:

- use the concepts related to the project topic and theme and shows familiar with the paternity-related project data base
- describe the rationale, needs and criteria for project activities
- work in projects in accordance with the administration
- apply professional methods and working practices related to the project topic
- operate safely, ethically and customer-oriented project
- action required by the project in interactive situations
- operate safely, ethically and customer-oriented project

Graduation competence/learning outcomes:

The student is able to:

- use the concepts related to the project in a coherent and justify their actions on the basis of the knowledge base
 - find starting points, needs and criteria for project activities
 - to act purposefully, to assess the activity and make suggestions for improvement
 - applied to the project a variety of different techniques, methods and ways of working
 - operate safely, ethically and customer-oriented
 - to act responsibly and in a target group and as otherwise required by the project in interactive situations
- For 1.-2. year students learning outcomes for early study phase are applied, and for 3.-4. year students learning outcomes for the graduation phase.

Early-skill stage/learning outcomes:

Student is able to:

- use the concepts related to the project topic and theme and shows familiar with the paternity-related project data base
- describe the rationale, needs and criteria for project activities
- work in projects in accordance with the administration

- apply professional methods and working practices related to the project topic
- operate safely, ethically and customer-oriented project
- action required by the project in interactive situations
- operate safely, ethically and customer-oriented project

Graduation competence/learning outcomes:

Student is able to:

- use the concepts related to the project in a coherent and justify their actions on the basis of the knowledge base
- find starting points, needs and criteria for project activities
- to act purposefully, to assess the activity and make suggestions for improvement
- applied to the project a variety of different techniques, methods and ways of working
- operate safely, ethically and customer-oriented
- to act responsibly and in a target group and as otherwise required by the project in interactive situations

KE00BE22 Working in a Project 3: 5 ECTS

Learning outcomes

For 1.-2. year students learning outcomes for early study phase are applied, and for 3.-4. year students learning outcomes for the graduation phase.

Early-skill stage/learning outcomes:

The student is able to:

- use the concepts related to the project topic and theme and shows familiar with the paternity-related project data base
- describe the rationale, needs and criteria for project activities
- work in projects in accordance with the administration
- apply professional methods and working practices related to the project topic
- operate safely, ethically and customer-oriented project
- action required by the project in interactive situations
- operate safely, ethically and customer-oriented project

Graduation competence/learning outcomes:

The student is able to:

- use the concepts related to the project in a coherent and justify their actions on the basis of the knowledge base
- find starting points, needs and criteria for project activities
- to act purposefully, to assess the activity and make suggestions for improvement
- applied to the project a variety of different techniques, methods and ways of working
- operate safely, ethically and customer-oriented
- to act responsibly and in a target group and as otherwise required by the project in interactive situations

LATO17-1193 Event organizing skills: 15 ECTS

LA00BN62 Event organizing skills 1: 5 ECTS

Learning outcomes

The student is able to

- describe the processes and terminology of an event project
- work in a multidisciplinary environment of an event project
- find customer-oriented, sustainable and cost-effective solutions
- work in an communication and co-operation situations during an event project
- evaluate and develop his/hers skills and learning process

LA00BN63 Event organizing skills 2: 5 ECTS

Learning outcomes

The student is able to

- describe the processes and terminology of an event project
- work in a multidisciplinary environment of an event project
- find customer-oriented, sustainable and cost-effective solutions
- work in an communication and co-operation situations during an event project
- evaluate and develop his/hers skills and learning process

LA00BN64 Event organizing skills 3: 5 ECTS

Learning outcomes

The student is able to

- describe the processes and terminology of an event project
- work in a multidisciplinary environment of an event project
- find customer-oriented, sustainable and cost-effective solutions
- work in an communication and co-operation situations during an event project
- evaluate and develop his/hers skills and learning process

LATO17-1064 Preparatory studies: 18 ECTS

LA00BH85 Preparatory studies in English: 3 ECTS

Learning outcomes

The student is able to

- master the basic structures of the language well enough to be able to manage further language studies
- understand everyday English
- discuss and write about familiar topics

LA00BH86 Preparatory studies in Swedish: 3 ECTS

Learning outcomes

The student is able to

- form sentences in order to be able to cope in simple communication situations
- use basic vocabulary related to, for example, social interaction

LA00BI95 Preparatory studies in Finnish: 3 ECTS

Learning outcomes

The student is able to

- identify the main aspects of language planning
- develop their competence in writing

LA00BH89 Preparatory studies in mathematics, Faculty of Technology: 3 ECTS

Learning outcomes

The student is able to

- basic mathematical calculations
- calculate and simulate mathematical expressions
- basics of equation
- apply math in problem solving
- solve geometric and trigonometric problems

LA00BH90 Preparatory studies in mathematics, Faculty of Business and Hospitality Management: 3 ECTS

Learning outcomes

The student is able to

- basic mathematical calculations
- basics of percentage calculation
- basics of equation

LA00BF19 Finnish for Foreigners 1: 3 ECTS

Learning outcomes

The student is able to

- identify and use the vocabulary and phrases for common everyday situations
- tell about themselves and understands basic questions
- read and write sentences.

Previous knowledge of Finnish language is not required.

LATO17-1186 NASA Epic Challenge: 15 ECTS

TE00BE31 NASA Epic Challenge: 5 ECTS

Learning outcomes

Student is able to achieve specific skills certificates:

- Weekly Workflow
- System Architecture
- Morphological Analysis
- PUGH Method
- Experiment Design Level 1
- Experiment Reporting

- Technology Readiness Level 1 report
- Technology Readiness Level 2 report

TE00BM31 NASA Epic Challenge Concept Development: 10 ECTS

Learning outcomes

The student is able to

- do rapid concept development in a team environment
- design experiments
- execute experiments and analyze results
- do full prototype design
- do assumption prioritization

LATO17-1106 Tutorointi: 16 ECTS

KE00BA48 Peer Tutoring: 3 ECTS

Learning outcomes

The student is able to

- familiarize and guide new students as peer tutor in learning environments and studying
- promote a positive learning atmosphere
- act objectively and responsibly
- work in communities and social networks
- evaluate and develop the outcome of his/her action

LA00BN60 Peer Tutoring: 3 ECTS

Learning outcomes

The student is able to

- familiarize and guide new students as peer tutor in learning environments and studying
- promote a positive learning atmosphere
- act objectively and responsibly
- work in communities and social networks
- evaluate and develop the outcome of his/her action

KE00BA47 International tutoring: 3 ECTS

Learning outcomes

The student is able to

- familiarize and guide exchange students as peer tutor in learning environments and studying
- promote a positive learning atmosphere
- act objectively and responsibly
- work in an international context in a foreign language
- evaluate and develop the outcome of his/her action

KE00BA49 International tutoring: 3 ECTS

Learning outcomes

The student is able to

- familiarize and guide exchange students as peer tutor in learning environments and studying
- promote a positive learning atmosphere
- act objectively and responsibly
- work in an international context in a foreign language
- evaluate and develop the outcome of his/her action

KE00BD84 Head Tutoring: 2 ECTS

Learning outcomes

The student is able to

- familiarize and guide peer tutors as head tutor in their job
- organize and lead peer tutoring and plan time management
- work in a variety of interaction, appearance and group tutoring situations
- evaluate and develop the outcome of his/her action

LA00BN61 Head Tutoring: 2 ECTS

Learning outcomes

The student is able to

- familiarize and guide peer tutors as head tutor in their job
- organize and lead peer tutoring and plan time management
- work in a variety of interaction, appearance and group tutoring situations
- evaluate and develop the outcome of his/her action

LATO17-1191 Student as a developer of higher education: 15 ECTS

KE00BK14 Project for developing services: 5 ECTS

Learning outcomes

The student is able to

- work as part of the Student Consumer Jury (Lahti UAS)
- design, organise and implement service development projects
- make justifiable development suggestions on how to reshape service solutions
- give constructive feedback to the service producer
- evaluate the success of the development activities

LA00BM52 Quality developer in higher education: 5 ECTS

Learning outcomes

The student is able to

- describe the LAMK quality system
- act as a quality developer as part of the institution's quality team
- plan, implement, evaluate and develop quality procedures
- report, evaluate and make recommendations based on feedback

LA00BN96 : 5 ECTS

LATO17-1046 Individual courses, which are not included in any of the modules: 28 ECTS

LA00BM39 International intensive week: 5 ECTS

Learning outcomes

The student is able to

- communicate professional issues in international and multicultural groups
- organize international team work
- present alternative solutions to a project/case

KE00BD02 Supporting the studies: 3 ECTS

Learning outcomes

The student is able to

- use different methods to solve the problems of learning and studying
- develop time management and learning skills
- develop self-knowledge
- plan his/her finances

LA00BN72 LAMK Sports' learning environment: 5 ECTS

Learning outcomes

The student is able to

- apply the legislation and procedures of the learning environment.
- act objectively and responsibly in the situations of interaction and customer service, in different roles that the learning environment requires.
- fulfil development or marketing project that is suitable to the learning environment (International Business program)
- fulfil exercise instruction or low-threshold wellbeing project that is suitable to the learning environment. (Physiotherapy program)

LA00BN59 Advanced Research Methods: 5 ECTS

Learning outcomes

The student is able to

- obtain, utilise and assess thesis-related information and their sources
- follow the rules of ethical principles applied in all research activities of thesis
- use appropriate research methods of his/her thesis work
- report his/her findings in thesis

LA00BN97 Advanced Research Methods: 5 ECTS

Learning outcomes

The student is able to

- obtain, utilise and assess thesis-related information and their sources
- follow the rules of ethical principles applied in all research activities of thesis
- use appropriate research methods of his/her thesis work
- report his/her findings in thesis

LA00BN57 The e-learning module on online job hunting: 5 ECTS

Learning outcomes

The student is able to

- identify changes in working life
- identify and demonstrate his/ her skills
- tailor his/her application, CV and a portfolio for available jobs
- utilize different kind of digital tools in looking for a job
- use different services and social media in looking for a job
- identify entrepreneurship as a possibility to employ himself/herself
- use The European Job Mobility Portal and other services to get job from abroad

LATO17-1006 Modules of Faculty of Business and Hospitality Management: 580 ECTS

LATO17-1042 Individual courses, which are not included in any of the modules: 0 ECTS

LATO17-1065 Management and operation of the workplace: 15 ECTS

LI00BH92 Workplace Skills: 5 ECTS

Learning outcomes

The student is able to

- assess their own role as well as the role and responsibilities of the personnel in the work community
- work in teams with different people
- develop the work community as well as assess and develop their own workplace skills.

LI00BH93 Manager's Toolkit: 5 ECTS

Learning outcomes

The student is able to

- select and exploit a variety of managerial tools in order to support the development of the team, as well as their own work
- reflect upon their own well-being and boost it
- assess and develop their communication and interpersonal skills.

LI00BH94 Employment Regulations: 5 ECTS

Learning outcomes

The student is able to

- explain the objectives of labour regulation and their practical significance, particularly from the viewpoint of managerial operations
- describe the main labour laws
- manage employment relationships.

LATO17-1066 People – the makers of success: 15 ECTS

LI00BH95 Human Resource Management: 5 ECTS

Learning outcomes

The student is able to

- analyse the strategic importance of human resource management
- describe and evaluate a company's human resource functions
- analyse the specific features of human resource management.

LI00BH96 Diversity as an Organisational Asset: 5 ECTS

Learning outcomes

The student is able to

- look at diversity and equality from the perspective of management, operations planning and workplace practices
- obtain information about the organisation to determine its diversity and the need thereof, as well as generally take advantage of diversity as an organisational resource
- apply different concepts and practices related to the management of diversity in human resource management in an international context.

LI00BH97 A Healthy and Responsible Organisation: 5 ECTS

Learning outcomes

The student is able to

- look at overall well-being as part of responsible business from the perspective of a company, work community and individuals
- apply the principles of ethical and responsible management in one's own operations, the workplace and the organisation
- ask relevant questions and acquire answers relative to ethical and responsible operation and management.

LATO17-1067 Strategic management: 15 ECTS

LI00BH98 Management Trends: 5 ECTS

Learning outcomes

The student is able to

- critically examine trends in a variety of leadership and management theories, including virtual management, distance and multilocality management, shared management, enabling leadership

- develop their own leadership thinking
- approach management and leadership from different perspectives.

LI00BH99 Strategy into Reality: 10 ECTS

Learning outcomes

The student is able to

- justify the role of the mission, vision and strategy in the planning of an organisation's activities
- generally analyse and predict a company's operations and business environment
- draw up, based on analyses, a concrete annual work plan for the company, including interim plans and budgeting

LATO17-1068 Good practices in financial reporting: 15 ECTS

LI00BI00 Bookkeeping and Balancing the Books: 5 ECTS

Learning outcomes

The student is able to

- record different kinds of accounting events such as discounts, freight costs, credit losses and salaries
- target costs and income at different accounting periods
- use computerised accounting for bookkeeping and preparing financial statements

LI00BI01 Preparing Annual Financial Statements: 5 ECTS

Learning outcomes

The student is able to

- prepare a limited company's annual financial statements according to legislation
- monitor a housing company's and an association's finances and prepare their annual financial statements

LI00BI02 Financial Statement Analysis and Auditing: 5 ECTS

Learning outcomes

The student is able to

- draw up a financial statement analysis by using different kinds of analysis methods
- describe the key regulations related to auditing
- draw up auditing reports

LATO17-1069 Taxation and financial statement planning: 15 ECTS

LI00BI03 Value-added Taxation: 5 ECTS

Learning outcomes

The student is able to

- describe the central decrees in value-added taxation

- solve issues related to value-added taxation in both domestic and international trade and post such entries to a company's books
- fill in official value-added taxation forms

LI00BI04 Corporate Taxation and Financial Statement Planning: 5 ECTS

Learning outcomes

The student is able to

- calculate a company's income tax and shareholder taxes
- describe the basic principles of corporate taxation
- plan a company's financial statements from a taxation perspective

LI00BI05 Payroll Accounting and Personal Taxation: 5 ECTS

Learning outcomes

The student is able to

- calculate net salaries in practical real-life situations
- explain the norms related to personal taxation
- solve judicial problems related to personal taxation

LATO17-1070 Management accounting: 15 ECTS

LI00BI06 Financial Planning and Monitoring: 5 ECTS

Learning outcomes

The student is able to

- create calculations and reports to support operative planning and management
- draw up budgets to support business operations

LI00BI07 Cost Accounting and Pricing: 5 ECTS

Learning outcomes

The student is able to

- use and apply key methods in cost accounting
- price products and services by using cost-based pricing

LI00BI08 Accounting to Support Business Decisions: 5 ECTS

Learning outcomes

The student is able to

- utilise accounting information in planning and monitoring business activities
- use strategic management tools in business planning and decision making

LATO17-1073 Financing and investment activities: 15 ECTS

LI00BI09 Financial Markets: 5 ECTS

Learning outcomes

The student is able to

- look for financing from financial markets to fund a company's operations
- estimate the needed amount of capital
- describe the key banking and financing norms

LI00BI10 Savings and Investments: 5 ECTS

Learning outcomes

The student is able to

- draw up an investment plan and choose the appropriate investment instruments to an investment portfolio
- calculate the return on investment and evaluate investment risks based on different key ratios

LI00BI11 Managing Funding Risks: 5 ECTS

Learning outcomes

The student is able to

- plan a company's capital structure and cash management
- draw up investment calculations
- hedge against exchange rate movements and interest rate risks

LATO17-1074 Financial Management: 15 ECTS

LI00BI12 Management Accounting: 5 ECTS

Learning outcomes

The student is able to

- produce cost-volume-profit analyses
- explain the role and function of cost accounting and apply the cost data in price setting
- prepare and interpret budgets
- apply management accounting practices in making business decisions

LI00BI13 Corporate Finance: 5 ECTS

Learning outcomes

The student is able to

- find sources of finance for a company
- apply investment appraisal methods when making decisions
- use methods of international payments
- hedge against financial risks

LI00BI14 Financial Planning: 5 ECTS

Learning outcomes

The student is able to

- draw up financial forecasts
- solve managerial and financial problems at strategic level with the help of real life cases and appropriate tools

LATO17-1075 Digital Marketing: 15 ECTS

LI00BI15 Digital Marketing: 15 ECTS

Learning outcomes

The student is able to

- explain the role of the digital marketing strategies of successful businesses
- recognise the features of different channels/platforms related to a company's objectives
- create an effective, target-group oriented marketing plan for engaging digital customers
- create an attractive, functional web store and understand modern customer behavior in online shopping
- apply social media as strategic and tactical tool for various marketing purposes
- design active content and marketing communication material according to an integrative marketing strategy
- utilise various analytical tools
- develop web content using basics of search engine optimisation
- appreciate the juridical aspects of digital marketing

LATO17-1076 Customer Relationship and Sales Management: 15 ECTS

LI00BI17 Customer Relationship Management: 5 ECTS

Learning outcomes

The student is able to

- explain how customer orientation and related concepts are a key factor in corporate success
- choose and apply methods and tools for customer relationship management
- choose and use IT solutions that are appropriate for the management and development of customer relationships

LI00BI18 Customer Experience: 5 ECTS

Learning outcomes

The student is able to

- describe the framework of customer experience
- find reliable information about established methods and tools that are utilised in customer experience management
- choose appropriate methods for describing and developing customer experience

LI00BI19 Customer Acquisition and Service Encounter: 5 ECTS

Learning outcomes

The student is able to

- explain the role of customer acquisition in the sales process
- describe how customers' feelings can be influenced through interaction
- apply different types of questions appropriately to service encounters

LATO17-1078 Retail chain management: 15 ECTS

LI00BI22 Retail Business Models and Marketing: 5 ECTS

Learning outcomes

The student is able to

- demonstrate overall understanding of the retail sector and tasks
- define retail target groups
- demonstrate knowledge of competition methods in retail
- adapt and deliver a retail chain concept and customer proposition
- apply a quality philosophy in retail

LI00BI23 Departmental HR and Sales Management: 5 ECTS

Learning outcomes

The student is able to

- use retail HR management tools at the department level
- interpret retail business indicators at the department level

LI00BI24 Retail Business Indicators and Management: 5 ECTS

Learning outcomes

The student is able to

- plan retail business operations and finances at the department level
- demonstrate entrepreneurial skills in retail

LATO17-1077 Building and launching a brand: 15 ECTS

LI00BI20 Brand Building and Launch: 10 ECTS

Learning outcomes

The student is able to

- build a customer-oriented brand
- design a marketing plan for the brand to be launched with its various subareas
- make use of media relations in creating a brand

LI00BI21 Production of Communication Material: 5 ECTS

Learning outcomes

The student is able to

- use image processing software
- produce completed material, both printed and digital, for a company or organisation with the help of Photoshop or InDesign image processing programme
- produce material for electronic publishing
- explain the role and possibilities of communication in an organisation's operations

LATO17-1079 International Logistical Services: 15 ECTS

LI00BI25 Transport and Forwarding: 5 ECTS

Learning outcomes

The student is able to

- evaluate the advantages and disadvantages of different modes of transport
- describe the duties of a forwarder and the relations between the forwarding company and the client
- manage the most common import and export duties and explicate different kinds of forwarding documents

LI00BI26 Operational Environment in International Trade: 5 ECTS

Learning outcomes

The student is able to

- evaluate the role of legal risk management in successful international business
- apply international legal risk management in business contracts
- describe the impacts of exchange markets and currency fluctuations in international trade

LI00BI17 Customer Relationship Management: 5 ECTS

Learning outcomes

The student is able to

- explain how customer orientation and related concepts are a key factor in corporate success
- choose and apply methods and tools for customer relationship management
- choose and use IT solutions that are appropriate for the management and development of customer relationships

LI00BI18 Customer Experience: 5 ECTS

Learning outcomes

The student is able to

- describe the framework of customer experience
- find reliable information about established methods and tools that are utilised in customer experience management
- choose appropriate methods for describing and developing customer experience

LI00BI19 Customer Acquisition and Service Encounter: 5 ECTS

Learning outcomes

The student is able to

- explain the role of customer acquisition in the sales process
- describe how customers' feelings can be influenced through interaction
- apply different types of questions appropriately to service encounters

LATO17-1080 Supply Web Development: 15 ECTS

LI00BI28 Supply Network Development Tools: 5 ECTS

Learning outcomes

The student is able to

- describe the significance of a supply network in achieving company competitiveness and customer benefit
- exploit the tools of supply network development

LI00BI29 SAP ERP System: 5 ECTS

Learning outcomes

The student is able to

- describe the principles of an integrated ERP system
- use the SAP ERP system in a company's order/supply chain management

LI00BI30 Lean Thinking and Optimisation: 5 ECTS

Learning outcomes

The student is able to

- describe the principles of linear optimisation
- structure, analyse and solve commercial problems using linear optimisation
- describe the values, principles and goals of Lean activities
- apply Lean principles and tools in a chosen real process

LATO17-1081 Procurement: 15 ECTS

LI00BI31 Procurement Management and Development: 10 ECTS

Learning outcomes

The student is able to

- describe the significance of procurement for organisational competitiveness
- use procurement development tools
- protect themselves against legal risks
- communicate in negotiation situations and roles

LI00BI32 Public Contracts: 5 ECTS

Learning outcomes

The student is able to

- describe the objectives and main principles of public contract regulations
- describe the content in procurement regulations and the phases of procurement process in national as well as EU contracts exceeding the threshold value
- act in public procurement tendering of over or under the threshold value both as a buyer and a bidder

LI00BI33 Current and Future Trends of Supply Chain: 5 ECTS

Learning outcomes

The student is able to

- recognise the current issues and future trends in supply chains and logistics worldwide
- analyse research and case information and apply it within the field of international logistics and supply chains

LATO17-1083 International Supply Chain Management: 15 ECTS

LI00BI34 Procurement & Production Operations Management and Development: 10 ECTS

Learning outcomes

The student is able to

- describe the meaning of procurement and production operations activities for a company's business and competitiveness
- develop an organisation's procurement and production operations activities
- apply legal risk management related to supply chain

LI00BI35 Distribution Management and Development: 10 ECTS

Learning outcomes

The student is able to

- explain the whole distribution chain from the beginning to the final delivery
- describe the interconnection between inbound, in-house and outbound logistics
- explain the essential issues of transport laws, Finnish national Transport Law and International Conventions

LI00BI33 Current and Future Trends of Supply Chain: 5 ECTS

Learning outcomes

The student is able to

- recognise the current issues and future trends in supply chains and logistics worldwide
- analyse research and case information and apply it within the field of international logistics and supply chains

LATO17-1084 Supply Web Development: 15 ECTS

LI00BI36 Toolkit for Supply Chain Development: 5 ECTS

Learning outcomes

The student is able to

- describe the significance of a supply network in achieving company competitiveness and customer benefit
- exploit the tools of supply network development

LI00BI37 SAP ERP Systems: 5 ECTS

Learning outcomes

The student is able to

- describe the principles of an integrated ERP system
- use the SAP ERP system in a company's order/supply chain management

LI00BI38 Supply Chain Optimisation and Lean Thinking: 5 ECTS

Learning outcomes

The student is able to

- describe the principles of linear optimisation
- structure, analyse and solve commercial problems using linear optimisation
- describe the values, principles and goals of Lean activities
- apply Lean principles and tools in a chosen real process

LATO17-1085 Commercialisation competence: 15 ECTS

LI00BI39 Creating Service Concepts: 5 ECTS

Learning outcomes

The student is able to

- utilise customer information in offering solutions
- develop different service concepts
- evaluate and develop customer experience

LI00BI40 Mass Customisation and User-Centeredness: 5 ECTS

Learning outcomes

The student is able to

- gather and identify user information
- plan mass-customised services based on user needs
- act responsibly in a service development project

LI00BI41 Differentiation - Competitive Edge through Diversification: 5 ECTS

Learning outcomes

The student is able to

- utilise different ways to stand out in competition

- implement differentiation in different kinds of services
- analyse their own and the team's actions in a service development project

LATO17-1086 Service competence: 15 ECTS

LI00BI42 Service Concepts: 5 ECTS

Learning outcomes

The student is able to

- offer solutions to a customer in a service situation
- identify different service concepts
- evaluate the success of service

LI00BI43 Changes in Consumer Behaviour: 5 ECTS

Learning outcomes

The student is able to

- identify different kinds of customers
- act in a customer-oriented way
- outline the market situation of services

LI00BI44 Developing Customer Service Skills: 5 ECTS

Learning outcomes

The student is able to

- act in different kinds of customer service situations
- develop themselves as a customer servant
- gather customer information

LATO17-1087 Opportunities in services: 15 ECTS

LI00BI45 Service Processes in the Public Sector: 5 ECTS

Learning outcomes

The student is able to

- analyse the public and third sector operating conditions and the related legislation
- identify information systems supporting and enabling the public and third sector service processes
- evaluate and develop customer-oriented service processes based on a partner's needs

LI00BI47 Processes and Information Systems in Social and Health Care: 5 ECTS

Learning outcomes

The student is able to

- describe and develop social and health care service system processes based on a partner's needs
- identify operative information systems and their future development needs in social and health care
- identify the importance of client value, data protection and information security in social and health

care

LI00BI48 Digitality in Industrial Services: 5 ECTS

Learning outcomes

The student is able to

- design and describe a digital service in order to support a client's operations
- evaluate the user experience of a digital service
- instruct and support a client in deploying a digital service

LI00BJ56 Health Care Logistics: 5 ECTS

Learning outcomes

The student is able to

- plan, manage and develop logistic chains
- secure the availability of health care products in every situation by taking patient safety into account
- put together the different areas of logistics and produce a service standard based on them

LATO17-1088 Leisure and Well-Being Services: 15 ECTS

LI00BI49 International Tourism and Leisure Industry: 5 ECTS

Learning outcomes

The student is able to

- describe the international tourism eco-system/cluster/supply chains
- create value in the leisure industry
- analyse the challenges and opportunities of global competition of people's free-time
- analyse the synergy of leisure, tourism and well-being services

LI00BI50 Leisure in Rural Areas: 5 ECTS

Learning outcomes

The student is able to

- take into account the challenges and possibilities of sustainable development in rural leisure and tourism
- analyse the competitiveness of rural, nature and recreation areas as a source of added value for international customers
- develop leisure, tourism and well-being services in rural environment

LI00BI51 User-Oriented Leisure and Well-Being Experiences: 5 ECTS

Learning outcomes

The student is able to

- demonstrate the value of experiential events in marketing and branding
- analyse holistic leisure and well-being experiences from a user's perspective
- evaluate experience business opportunities for global leisure and well-being markets

LATO17-1089 Software business: 15 ECTS

LI00BI52 Software Development Process: 5 ECTS

Learning outcomes

The student is able to

- develop software development processes systematically
- study software product markets
- analyse the life cycle of a software product

LI00BI53 Software Productisation: 5 ECTS

Learning outcomes

The student is able to

- create a software product management plan
- analyse the cost structure of a software product
- choose proper sales, marketing and distribution channels for a product

LI00BI54 Business Environment in Software Industry: 5 ECTS

Learning outcomes

The student is able to

- identify the specific features of the software industry and how they affect one's actions
- evaluate the role of internationalisation and networking in the software industry
- analyse funding models in the software industry

LATO17-1090 Business Intelligence: 15 ECTS

LI00BI55 Data Streams in Business: 5 ECTS

Learning outcomes

The student is able to

- recognise information and data stream sources creating value for business
- list tools for gathering, saving and analysing data
- identify potential targets and ways to utilise information

LI00BI56 Data Analytics: 5 ECTS

Learning outcomes

The student is able to

- describe the integration of data analytics into business processes
- produce exact and predictive information for varied business purposes
- visualise and edit received data and evaluate it

LI00BI57 Effective Use of Office Applications: 5 ECTS

Learning outcomes

The student is able to

- use office applications in various solution-oriented ways
- implement automatised solutions to enhance business
- use office applications for reporting and creating visual presentations

LATO17-1091 Competitive Edge through Information Systems: 15 ECTS

LI00BI58 Digital Strategy: 5 ECTS

Learning outcomes

The student is able to

- describe digitisation trends and analyse the related opportunities and threats
- create a digital strategy for an organisation
- describe the actions needed to implement a digital strategy

LI00BI59 Enterprise Architecture: 5 ECTS

Learning outcomes

The student is able to

- justify the benefits of enterprise architecture in business development
- describe the business processes of a company
- describe the enterprise architecture of a company

LI00BI60 Software Procurement and Deployment: 5 ECTS

Learning outcomes

The student is able to

- create software requirement specifications to develop business
- choose the most suitable option from a range of software options
- plan software deployment in an organisation

LATO17-1092 Getting the Most from Online Business: 15 ECTS

LI00BI61 Online Business: 5 ECTS

Learning outcomes

The student is able to

- evaluate online business models as part of a company's business strategy
- recognise the resource needs of online business
- plan and describe a customer-oriented service process utilising a web store

LI00BI62 Online Store Solutions: 5 ECTS

Learning outcomes

The student is able to

- choose the most suitable online store solution and components for a company's operating environment
- recognise the services used in online store solutions and their interfaces
- name the factors affecting the cost effectiveness of an online store

LI00BI63 Setting up and Developing an Online Store: 5 ECTS

Learning outcomes

The student is able to

- set up an online store suitable for a company's business
- add services to an online store to support business
- apply methods affecting an online store's cost effectiveness

LATO17-1093 Customer Experience Development: 15 ECTS

LI00BI64 Customer Experience: 5 ECTS

Learning outcomes

The student is able to

- describe the framework of customer experience
- find reliable information about established methods and tools that are utilised in customer experience management
- choose appropriate methods for describing and developing customer experience

LI00BI65 Measuring Customer Experience: 5 ECTS

Learning outcomes

The student is able to

- choose customer experience metrics suitable for set objectives
- plan and implement customer experience measurement
- utilise the data gathered on customer experience to develop business operations

LI00BI66 Future Customer Paths: 5 ECTS

Learning outcomes

The student is able to

- describe existing digital solutions as part of a customer path
- explain megatrends affecting customer paths
- ideate and implement a prototype of a future customer path

LATO17-1094 IT Project: 15 ECTS

LI00BI68 Project Communication and Reporting: 5 ECTS

Learning outcomes

The student is able to

- communicate effectively and distribute information in project meetings
- produce concise professional project documentation
- prepare and give engaging professional presentations
- communicate with various project stakeholders

LI00BI69 Real-Life IT Project and Practices: 10 ECTS

Learning outcomes

The student is able to

- take responsibility over different roles in an IT project
- apply existing and new professional technical skills and knowledge in solving the given problem
- act responsibly as a member of a project group
- apply different methods and practical tools in project preparation and management
- create project documentation and take care of version control

LATO17-1095 English Business Communication: 15 ECTS

LI00BI70 English in Professional Contexts: 5 ECTS

Learning outcomes

The student is able to

- communicate professionally in the areas of business in English
- understand and produce field-specific texts
- appreciate cultural influences in different business situations

LI00BI71 Techniques and Tools for Writing: 5 ECTS

Learning outcomes

The student is able to

- apply different writing strategies to become a better business writer
- gather, analyse and organise information in order to produce clear and concise texts for specific purposes
- demonstrate proper use of English as applied in professional communication

LI00BI72 Persuasive Communication: 5 ECTS

Learning outcomes

The student is able to

- appreciate the role of persuasive communication in various organisational contexts
- present, justify and defend ideas and opinions
- convince a demanding audience

LATO17-1096 Swedish Language Courses: 15 ECTS

LI00BI73 Swedish for the Workplace: 5 ECTS

Learning outcomes

The student is able to

- describe their own field of business both orally and in writing
- manage orally and in writing in key communication situations of their own field

LI00BI74 Current Issues in Business World in Swedish: 5 ECTS

Learning outcomes

The student is able to

- follow current events of the business world in general and from the point of view of their specialisation field
- examine Nordic economies based on a chosen theme

LI00BI75 Swedish Oral Skills: 5 ECTS

Learning outcomes

The student is able to

- activate and develop their oral communication skills in everyday as well as in working life communication situations

LATO17-1097 German Language Courses: 15 ECTS

LI00BI76 Refresher Course in German: 5 ECTS

Learning outcomes

The student is able to

- tell about themselves, their education and career plans
- discuss topics related to e.g. living, free time and travelling
- demonstrate a command of the basic structures of the German language to be able to cope in simple everyday situations

LI00BI77 German for the Workplace 1: 5 ECTS

Learning outcomes

The student is able to

- write a CV in German and communicate in a job interview
- introduce a company and job duties in German and communicate on the telephone

LI00BI78 German for the Workplace 2: 5 ECTS

Learning outcomes

The student is able to

- communicate in a trade fair setting, make purchases and sales both as customer and representative in accordance with German communication customs

LATO17-1098 Russian Language Courses: 15 ECTS

LI00BI79 Russian Basics 1: 5 ECTS

Learning outcomes

The student is able to

- demonstrate a command of the Cyrillic alphabet and Russian pronunciation rules
- give information about themselves and their family and home towns both orally and in writing and inquire about these in discussions
- master basic discussions and understand short texts related to basic interaction situations and cope in simple everyday situations in Russian

LI00BI80 Russian Basics 2: 5 ECTS

Learning outcomes

The student is able to

- read and write Russian reasonably well and develop further their pronunciation skills
- describe their leisure-time activities, hobbies and establish relationships in the Russian language
- express congratulations and make a toast
- demonstrate a command of vocabulary and discussions related to meals, purchases, travel and hotel reservations and is encouraged to take part in them

LI00BI81 Russian for Business Communication: 5 ECTS

Learning outcomes

The student is able to

- demonstrate a command of the main structures of the Russian language and use them in oral and written situations
- establish basic business relationships and agree on appointments or discuss orders on the phone and electronically
- request to speak to someone on the telephone, leave and pass on messages
- discuss the Russian business world and initiate themselves into these matters

LATO17-1099 French Language Courses: 15 ECTS

LI00BI82 French Basics 1: 5 ECTS

Learning outcomes

The student is able to

- master the pronunciation rules and intonation of the French language
- demonstrate a command of the most common verbs and their conjugation
- tell about themselves and family
- order in a café and inquire about the price

LI00BI83 French Basics 2: 5 ECTS

Learning outcomes

The student is able to

- demonstrate a command of basic grammatical structures
- express themselves and their preferences
- compare things and act in a purchasing situation
- describe events in the past tense

LI00BI84 French for the Workplace: 5 ECTS

Learning outcomes

The student is able to

- communicate in basic workplace situations
- describe their work in French
- introduce a business and its core activities in French
- demonstrate a command of verbs (i.a. conditional and future tenses)

LATO17-1100 Spanish Language Courses: 15 ECTS

LI00BI85 Spanish Basics 1: 5 ECTS

Learning outcomes

The student is able to

- greet and give information about themselves and their family
- demonstrate a command of the most common verbs and their conjugation
- order in a café and inquire about the price

LI00BI86 Spanish Basics 2: 5 ECTS

Learning outcomes

The student is able to

- communicate in restaurants and shops
- express their opinion and discuss leisure-time activities and travelling
- give information about their home towns and give directions to visitors
- describe what they have done

LI00BI87 Spanish for the workplace: 5 ECTS

Learning outcomes

The student is able to

- demonstrate a command of workplace vocabulary and knowledge of Spanish-language societies and cultures
- demonstrate expanded knowledge of business vocabulary and introduce the core activities of a company in Spanish
- demonstrate a command of verb forms (e.g. the imperative and conditional)
- express and justify their opinions

LATO17-1102 Market Orientation: 15 ECTS

LI00BI88 Doing Business with the Russians: Opportunities & Challenges: 5 ECTS

Learning outcomes

The student is able to

- acquire new understanding of key issues of doing business in Russia
- develop skills in efficient communication, team building, decision making and negotiating with Russians
- appreciate Russian cultural, political and historical situation and its significance for cross-cultural management, both in past and present times.

LI00BI89 Breaking into Asian Markets: 5 ECTS

Learning outcomes

The student is able to

- develop an understanding of Asian countries' role and status in the global economy
- develop an understanding of the core factors related to economic, political, legal, technological, environmental, and cultural environments of a chosen Asian market
- develop an understanding of the business environment of the chosen Asian market, its opportunities and challenges

LI00BI90 Fundamentals of Professional Selling: 5 ECTS

Learning outcomes

The student is able to

- recognise what professional selling is and what areas of expertise are included in it
- acquire understanding of different personality types and recognise them in others
- gain a rudimental understanding on how to tailor their sales approach according to each type
- tailor their selling process so that it matches the buying process of the customer

LATO17-1104 International Business Operations: 15 ECTS

LI00BI91 Internationalisation Process: 5 ECTS

Learning outcomes

The student is able to

- acquire an understanding of how to evaluate a firm's readiness to internationalise and create international competitiveness
- acquire an understanding of market selection process and entry mode options
- develop skills to use decision-oriented framework when evaluating and choosing between different strategic options

LI00BI92 International Economics: 5 ECTS

Learning outcomes

The student is able to

- recognise the different levels of economic integration
- describe the basic mechanism of foreign exchange market
- explain the problems of developing countries in the world market

LI00BI93 International Marketing: 5 ECTS

Learning outcomes

The student is able to

- apply appropriate tools to critically identify and establish a new collaborative international market opportunity
- utilise strategic thinking to approach and develop a contemporary international market opportunity, including tactical choices about product, pricing, distribution channel and communication
- create and present an innovative solution to their strategic international market opportunity and address the relevant risks

LATO17-1149 Specialisation Studies: 15 ECTS

LI00BJ58 NIBS Case Competition, International Business Strategy: 5 ECTS

Learning outcomes

The student is able to

- read cases, solve cases and present solutions
- apply critical thinking skills to complex business problems
- develop skills to identify and evaluate key issues, generate and evaluate possible solutions to the problems, recommend solutions and communicate these in an effective manner

LI00BJ59 Ethics, Environment and Business: 5 ECTS

Learning outcomes

The student is able to

- critically analyse and evaluate information in relation to corporate responsibility and sustainable development
- implement ethical, social and environmental aspects into the corporate strategic decision-making and into practice
- resolve complex social and environmental business matters

LI00BJ60 GetEmployed - Työllisty!: 5 ECTS

Learning outcomes

The student is able to

- recognise their own competences and create professional goals and professional identity
- recognise the practices and the rules of Finnish work life and create useful contacts and networks for the future career
- demonstrate mastery of the job application process, creating job application documents (application, CV, video CV) and acting during a job application process

LATO17-1151 Presentation and Literacy Skills: 10 ECTS

LI00BJ63 Powerful Presentations: 5 ECTS

Learning outcomes

The student is able to

- express themselves appropriately
- control their nerves
- produce expert talks in different working life communication situations.

LI00BJ64 Texts for Publication: 5 ECTS

Learning outcomes

The student is able to

- identify texts suitable for publication in accordance with the requirements of different text genres
- produce high-quality expert texts for different purposes (e.g. articles, reports, blogs, web texts, texts relating to their own entrepreneurship)
- work with and develop their own text for publication.

LATO17-1152 Finnish for Foreigners: 15 ECTS

LI00BJ65 Finnish for Foreigners 2: 5 ECTS

Learning outcomes

The student is able to

- communicate in most common everyday situations
- understand slowly and clearly spoken Finnish provided the topic and the vocabulary are connected with their own life and experience
- understand the key idea of a simple message or text and write one by themselves
- master the most common vocabulary and some grammatical structures of Finnish.

LI00BJ66 Finnish for Foreigners 3: 5 ECTS

Learning outcomes

The student is able to

- communicate in common everyday situations
- write short and simple text connected with everyday situations
- master the basic grammatical structures of Finnish
- act, to some extent, in a Finnish community and in their phase of study by using Finnish.

LI00BJ67 Finnish for Foreigners 4: 5 ECTS

Learning outcomes

The student is able to

- comprehend and produce Finnish well enough to cope adequately in daily social interaction situations
- use the basic grammatical structures of Finnish

- cope in oral and written job search situations in their own area of study

LATO17-1190 Real estate business specialist: 30 ECTS

LATO17-1188 Operating environment in real estate business: 15 ECTS

LI00BM40 Real estate industry: 5 ECTS

Learning outcomes

The student is able to

- operate responsibly as a real estate agent
- explain the basics of rent legislation and the basics of real estate appraisal
- manage a real estate agency's operations and finances

LI00BM41 Real estate legislation: 5 ECTS

Learning outcomes

The student is able to

- explain the basics of property, family and inheritance law
- draw up real estate brokerage contracts
- describe the key objectives and the practical relevance of real estate legislation

LI00BM42 Technical features of properties: 5 ECTS

Learning outcomes

The student is able to

- explain the basic principles of property formation and land-use planning
- describe the basics of different kinds of building structures and building materials
- identify the basic elements of repair construction and common structural damages and the means to repair them

LATO17-1189 Real estate brokerage and business: 15 ECTS

LI00BM43 Marketing property and real estate agency services: 4 ECTS

Learning outcomes

The student is able to

- identify suitable means of marketing for real estate business
- create marketing material
- price a property
- manage profitable sales and sales work

LI00BM44 Brokering a property: 4 ECTS

Learning outcomes

The student is able to

- describe the taxation affecting a property deal
- describe the process regarding the right of lien and the registration of title to a property
- draw up property deal documents and is familiar with the bidding process

LI00BM45 Brokering a housing company share: 4 ECTS

Learning outcomes

The student is able to

- describe the taxation affecting a housing company share deal
- analyse the financial statement of a housing company
- explain the contents of the documents related to a housing company share deal to the client
- draw up the housing company share deal documents and is familiar with the bidding process

LI00BM46 Preparing for the qualification test for licensed real estate agents: 3 ECTS

Learning outcomes

The student is able to

- search for information and apply his/her expertise in solving practical problems in the real estate industry

LATO17-1007 Modules of Institute of Design and Fine Arts: 185 ECTS

LATO17-1043 Individual courses, which are not included in any of the modules: 10 ECTS

MI00BE71 Competition entry: 5 ECTS

Learning outcomes

The student is able to

- interpret a competition call from the point of view of her/his own expertise
- schedule and document her/his work or the work of a team
- use competition entries in marketing her/his professional expertise.

MI00BM66 Exhibition: 5 ECTS

Learning outcomes

The student is able to

- finalize works and/or material for the exhibition
- plan the exhibition architecture, structures and lighting
- present the exhibition
- plan the marketing for an exhibition or utilize the exhibition project professional self-promotion

LATO17-1167 Arts studies: 15 ECTS

MI00BL30 The scale of human: 5 ECTS

Learning outcomes

The student is able to

- define the form, structure and motion of a human body
- select appropriate drawing and painting materials and techniques to realize her/his own expression
- visually express her/his own imaginations
- depict spaces and 3-dimensional forms with light and colour

MI00BL31 Sculpture: 5 ECTS

Learning outcomes

The student is able to

- recognise and discuss common techniques and materials of 3-dimensional work
- apply common techniques and materials of 3-dimensional work in their own expression
- recognise and discuss the importance of space and colour in 3-dimensional work

MI00BL51 Experimental arts workshop: 5 ECTS

Learning outcomes

The student is able to

- creatively plan unconventional artistic projects
- utilize and visually combine a plurality of means of expression in his or hers own artistic expression
- discuss the language and theoretical backgrounds of modern art.

LATO17-1181 Concept design work: 10 ECTS

MI00BM02 Concept Design: 5 ECTS

Learning outcomes

The student is able to

- design a conceptual scenario by using storyboarding techniques
- use digital drawing to create storyboards

MI00BM04 Concept Art Drawing: 5 ECTS

Learning outcomes

The student is able to

- digitally draw or paint concept art
- describe opportunities and restrictions of handmade and digital visualization techniques
- use artistic and design drawing skills to visualize concepts

LATO17-1196 Creative Design Work 2: 15 ECTS

MI00BN73 Professional Software Tools: 5 ECTS

Learning outcomes

The student is able to

- choose software tools for the design or production task at hand
- use the abilities of those software to complete an assignment

MI00BN74 Three-dimensional Modelling Project 2: 5 ECTS

Learning outcomes

The student is able to

- utilize the properties and typical structural solutions for the material in their work
- use modelling or model-building tools to support design work

MI00BM47 Design studio work: 5 ECTS

Learning outcomes

The student is able to

- plan a realistic working schedule to support his/her work
- phase studio work into its different stages
- create a full specification and manufacturing instructions for a product

LATO17-1175 Image Analysis and Photojournalism: 15 ECTS

MI00BL32 Visual Culture Theory: 5 ECTS

Learning outcomes

The student is able to

- describe current visual culture theories
- independently search for information about different theories from both printed and digital sources
- apply theoretical models and concepts in design and the evaluation of her or his work

MI00BL82 User Experience and Interpretation of Images: 6 ECTS

Learning outcomes

The student is able to

- search for information sources and present her or his findings to support a visual study
- assess visual material from the viewpoints of its information content, interpreted meanings and its user experience
- choose, explain and apply methods and techniques covered during this course

MI00BL83 History of Photo Journalism: 4 ECTS

Learning outcomes

The student is able to

- discuss the history of and current phenomena in visual journalism
- describe the processes of visual journalism from different perspectives
- discuss the structure and operation of the media, and to explain its relevance in society

LATO17-1177 Printed Textiles Design: 15 ECTS

MI00BM09 Printed Textiles Design: 5 ECTS

Learning outcomes

The student is able to

- distinguish between different printing methods for textile materials
- recognise the principles of different printing techniques
- use different printing techniques and how to create a print on a base material
- design a print using a silk-screen printing technique

MI00BM10 Special Printing Methods and Material Treatments: 5 ECTS

Learning outcomes

The student is able to

- recognise special printing methods for textiles
- shape textiles using different methods
- analyse and compare the environmental impact of different techniques
- use textile materials creatively in design work

MI00BM13 Ethical and Ecological Issues in Textiles and Clothing: 5 ECTS

Learning outcomes

The student is able to

- assess textiles and clothes and their production from the viewpoints of sustainability and the environment
- interpret and apply the ethical and ecological principles to her/his own design work
- explain and present her/his design choices from the perspective of ethical and ecological principles

LATO17-1178 Knitwear Design and Technologies: 15 ECTS

MI00BM11 Knitwear Design Basics: 5 ECTS

Learning outcomes

The student is able to

- recognize the differences between knitwear and fabric clothing
- design functional knitted clothing or accessories
- recognize different knitting techniques
- recognize the properties of different yarns and other knittable materials

MI00BM12 Knitting Technology: 5 ECTS

Learning outcomes

The student is able to

- recognize different knitting techniques

- manufacture different knits using a manual knitting machine
- choose appropriate yarns or other materials for knitting
- design patterns for knitted products
- produce knitwear

MI00BM13 Ethical and Ecological Issues in Textiles and Clothing: 5 ECTS

Learning outcomes

The student is able to

- assess textiles and clothes and their production from the viewpoints of sustainability and the environment
- interpret and apply the ethical and ecological principles to her/his own design work
- explain and present her/his design choices from the perspective of ethical and ecological principles

LATO17-1179 Wood and Biomaterial Studio: 15 ECTS

MI00BL92 Wood and Biomaterial Studio 1: 5 ECTS

Learning outcomes

The student is able to

- carry through a material-based design process
- design wood or fibre material based structures
- apply the physiological properties of the material as a basis of design
- create models of the designs

MI00BL93 Wood and Biomaterial Studio 2: 5 ECTS

Learning outcomes

The student is able to

- apply modelling methods to produce products using wood or biomaterials
- apply design and manufacturing principles of wooden products in design work
- choose appropriate manufacturing methods and techniques in his or hers own design
- create designs that utilize the visual aesthetics of the material

MI00BL94 Wood and Biomaterial Studio 3: 5 ECTS

Learning outcomes

The student is able to

- describe how designers work together with manufacturers
- produce the design documentation needed for such co-operation
- work as a designer in materials-based product development

LATO17-1180 Complementary Competences in Packaging Design: 15 ECTS

MI00BM06 Basics of Packaging Design: 5 ECTS

Learning outcomes

The student is able to

- describe the primary functions of packaging
- describe the structure of the packaging industry and discuss the role of a packaging designer from the point of view of the industry stakeholders
- design the form and graphic appearance of a package
- build a fibre-based model of a package design
- recognize and compare different cardboard material

MI00BM07 Packaging Design Model Making and Modelling Materials Workshop: 5 ECTS

Learning outcomes

The student is able to

- operate in the prototyping workshop and safely use it's equipment and materials
- describe the basics, working methods and applications of common modelling materials
- discuss and use different techniques in model building
- utilize dimensional drawings in building a model

MI00BM08 Packaging Graphics and the Pre-Press Process: 5 ECTS

Learning outcomes

The student is able to

- design and produce functional and expressive packaging graphics
- describe the challenges and possibilities of printing of packaging
- select the printing method for her/his graphic design
- request a quote for printing her/his graphic design
- create a print-ready material package from her/his design
- describe the challenges and possibilities of different materials and printing techniques

LATO17-1170 Curious Creativity: 15 ECTS

MI00BL34 Experimental Publication Design: 5 ECTS

Learning outcomes

The student is able to

- create a print publication with a clearly defined target audience pushing the boundaries of print production
- develop an understanding of how print production is a relevant medium in the post-digital world
- understand that publishing is moving towards smaller and more specific publications

MI00BL35 Off the Wall - Liberating Comics from the Book: 5 ECTS

Learning outcomes

The student is able to

- create and distribute wall comics with personal and political content
- develop comic book art outside the digital realm

- understand the potential of wall comics as a means of disseminating information and raising public knowledge of local issues

MI00BL36 The Urban Environment as a Playground for the Designer: 5 ECTS

Learning outcomes

The student is able to

- create unexpected encounters and foster a sense of newfound awe for our surroundings
- develop works of art that are in dialogue with the urban environment and its inhabitants
- understand who controls the public sphere and revolt against the static structures in a meaningful way

LATO17-1174 Studio photography and digital image production: 15 ECTS

MI00BL78 Studio photography: 7 ECTS

Learning outcomes

The student is able to

- operate digital photography equipment
- work within the different work stages of studio photography
- realize lighting for a photo shoot according to plans

MI00BL79 Digital photo production: 5 ECTS

Learning outcomes

The student is able to

- operate industry standard software
- use colour management based on icc-profiles

MI00BL81 Digital printing: 3 ECTS

Learning outcomes

The student is able to

- apply different printing techniques and technology in image production
- apply icc-profile-based colour management in printing

LATO17-1192 Game Design: 15 ECTS

TE00BH75 Game Design: 4 ECTS

Learning outcomes

The student is able to

- describe the roles of design, mechanics and narrative as tools when creating experiences to a player
- categorize different types of games
- describe the stages of a game design process

- give examples of how game mechanics can be used in non-game applications
- describe the role of playtesting as a part of a quality process.

MI00BN22 Game Analysis and Theory: 3 ECTS

Learning outcomes

The student is able to

- categorise and analyse a game product's design, structure and mechanics
- describe the basic theories related to game design and know how to apply them to their own work
- describe general monetisation principles in the games industry

MI00BN21 Game Concept Design: 4 ECTS

Learning outcomes

The student is able to

- know how to create a basic game concept or take part in a professional team's efforts in creating a game concept
- know how to verbally describe and present a game concept
- apply games and gamification as building blocks of better user experience in other product categories
- know how to document a game concept design

TE00BH78 Game Development Workshop: 4 ECTS

Learning outcomes

The student is able to

- work as a team member in a project
- search for information independently to solve problems
- act as an active and responsible team member
- support a software team with graphical skills
- test the project using different platforms and tools
- describe the different phases of projects and work for the project goals

LATO17-1195 3D Animation: 15 ECTS

Learning outcomes of the study module

Students

- know how to describe the different types of tools used in creating 3D animation
- know how to describe the basic methods for optimising 3D models and rigging for animating and rendering
- know how to discuss the role of materials and lighting in 3D
- know how to produce a basic model and rig for character animation

Courses included in the study module

3D animation tools 5 ECTS

3D animation project 5 ECTS

Animation and 3D for games 5 ECTS

05MEMED3D 3D animation tools: 5 ECTS

Learning outcomes

The student is able to

- describe the different types of tools used in creating 3D animation
- describe the basic methods for optimising 3D models and rigging for animating and rendering
- discuss the role of materials and lighting in 3D
- produce a basic model and rig for character animation

05MEMED3DPR 3D animation project: 5 ECTS

Learning outcomes

The student is able to

- design and produce a basic, short 3D character animation
- describe a workflow of a simplified 3D animation production process
- work as a junior member in a professional 3D animation team

05MEMED3DGM Animation and 3D for games: 5 ECTS

Learning outcomes

The student is able to

- use the different types of tools to create 3D models and animation for games
- produce a basic model and rig for use in a game engine
- use the basic methods for optimising 3D models and rigging for game engines

LATO17-1008 Modules of Faculty of Social and Health Care: 127 ECTS

LATO17-1044 Individual courses, which are not included in any of the modules: 0 ECTS

ST00BM32 Lifestyle guidance: 5 ECTS

Learning outcomes

The student is able to

- describe the principles of a value- and acceptance-based approach to lifestyle change guidance
- plan, implement and evaluate a program to support lifestyle change
- use functional and communal methods for lifestyle change guidance

ST00BM33 Medical Studies: 5 ECTS

Learning outcomes

The student is able to

- knows the key features of selected medical specialties
- describes and applies information of selected medical specialties

ST00BK18 Advanced Practice Nursing: 5 ECTS

Learning outcomes

The student is able to:

- analyze the responsibility, role and competence of the nurse in an independent high-quality nursing and as a member of a multiprofessional team
- analyze the focus of customer-oriented care and service processes from the point of view of quality of care, reducing service inequalities, safety and cost-effectiveness
- evaluate the urgency of care for multiple disease patients and multi-service clients, their needs and continuity of care, as well as guide patients how to get appropriate services
- apply evidence-based knowledge and preparatory, rehabilitative, consultative as well as empowering work approach to support customer self-care

ST00BL96 : 5 ECTS

Learning outcomes

The student is able to

- gather information from the patient and evaluate patient's general status
- interventions of patient's physical examination (examination of ear, nose and throat, examination of eyes, examination of respiratory system, examination of cardiovascular system, examination of abdomen, neurological status, examination of musculoskeletal system)
- see the difference in normal and abnormal findings in patient's clinical examination

ST00BL97 Patient's Clinical Examination: 5 ECTS

Learning outcomes

The student is able to

- gather information from the patient and evaluate patient's general status
- interventions of patient's physical examination (examination of ear, nose and throat, examination of eyes, examination of respiratory system, examination of cardiovascular system, examination of abdomen, neurological status, examination of musculoskeletal system)
- see the difference in normal and abnormal findings in patient's clinical examination

LATO17-1153 Innovation Competence in Social Services and Health Care: 15 ECTS

UU00BJ90 Innovation Competence: 5 ECTS

Learning outcomes

The student is able to

- justify the need for innovation and reform of the social and health sector in the future through research and gained knowledge and to justify the choice and use of data sources
- present innovative or alternative solutions for the development of the professional field
- participate responsibly in group goal-oriented activities and is able to communicate professionally the results of the group activities

U200BJ91 Innovation Competence: 5 ECTS

Learning outcomes

The student is able to:

- justify the need for innovation and reform of the social and health sector in the future through research and gained knowledge and to justify the choice and use of data sources
- present innovative or alternative solutions for the development of the professional field
- participate responsibly in group goal-oriented activities and is able to communicate professionally the results of the group activities

U300BJ92 Innovation Competence: 5 ECTS

Learning outcomes

The student is able to:

- justify the need for innovation and reform of the social and health sector in the future through research and gained knowledge and to justify the choice and use of data sources
- present innovative or alternative solutions for the development of the professional field
- participate responsibly in group goal-oriented activities and is able to communicate professionally the results of the group activities

LATO17-1154 Practical Training in Innovation Competence in Social and Health care: 15 ECTS

U100BJ93 Practical Training in Innovation Competence: 5 ECTS

Learning outcomes

The student is able to

- act using a goal- and innovation-oriented work approach to develop the profession
- work in challenging work situations by applying a wide variety of techniques , working methods, models and processes
- promote customer-oriented and ethical principles inclusive activities in their professional field
- participate in the working group / community's goal-oriented activities and take responsibility for their development

U200BJ94 Practical Training in Innovation Competence: 5 ECTS

Learning outcomes

The student is able to

- act using a goal- and innovation-oriented work approach to develop the profession
- work in challenging work situations by applying a wide variety of techniques , working methods, models and processes
- promote customer-oriented and ethical principles inclusive activities in their professional field
- participate in the working group / community's goal-oriented activities and take responsibility for their development

U300BJ95 Practical Training in Innovation Competence: 5 ECTS

Learning outcomes

The student is able to

- act using a goal- and innovation-oriented work approach to develop the profession
- work in challenging work situations by applying a wide variety of techniques , working methods, models and processes
- promote customer-oriented and ethical principles inclusive activities in their professional field
- participate in the working group / community's goal-oriented activities and take responsibility for their development

LATO17-1158 Promoting Youth Wellbeing: 15 ECTS

ST00BK27 Constructors of Youth Wellbeing: 5 ECTS

Learning outcomes

The student is able to

- use evidence based-knowledge
- describe youth wellbeing at a national and international level
- knows connections between mental health, physical activity and youth wellbeing
- apply counselling in supporting youth wellbeing

ST00BK28 Promoting youth wellbeing – towards holistic and multiprofessional approach: 10 ECTS

Learning outcomes

The student is able to

- apply holistic approach in promoting youth wellbeing
- enhance client centered practice
- demonstrate interprofessional collaboration in diverse contexts

LATO17-1162 Tutoring: 10 ECTS

ST00BM34 Skill workshop tutoring:: 5 ECTS

Learning outcomes

The student is able to:

- apply evidence-based knowledge in the skill workshop
- plan, implement and evaluate
- guide the development of nursing skills in a student-oriented matter
- assess one's own guidance skills

ST00BJ98 Simulation Tutoring: 5 ECTS

Learning outcomes

Learning outcomes

The student is able to:

- describe the basic elements of simulation training and the progress of the simulation training situation

- use the simulation center's recording system, patient simulators, and the care equipment used in simulation training
- act responsibly and in a developmental manner as a supervisor and teacher's assistant in the planning, implementation and evaluation of the simulation training situation
- evaluate their own knowledge of simulation training

LATO17-1165 Methodical competence in social inclusion: 15 ECTS

ST00BK15 Methodology of Social Pedagogical Work: 5 ECTS

Learning outcomes

The student is able to

- identify the methodological starting points and frames of social work
- define the importance of dialogical and inclusive working methods in client work, work organization and society
- make use of the current methodology discussion in his professional field
- know the effectiveness of customer work and research

ST00BK16 Narrative picture work: 5 ECTS

Learning outcomes

The student is able to:

- determine the principles of narrative photo work
- apply photo work in client work
- evaluate the importance of photographic work in client work / individual / community and social

ST00BK17 Drama Work: 5 ECTS

Learning outcomes

The student is able to:

- utilize stories in emotional work
- enhance the interaction skills of a client or customer group with functional means
- take advantage of good atmosphere creation and drama inspirational effects in guidance work
- create a safe atmosphere for drama work

LATO17-1166 Health-related exercise - new technological possibilities: 15 ECTS

ST00BK30 Health promoting exercise recommendations and prevention of musculoskeletal disorder: 5 ECTS

Learning outcomes

The student is able to:

- apply and develop their theoretical and clinical knowledge of musculoskeletal diseases and their prevention through health promoting exercise
- evaluate and justify their actions, taking into account national guidelines and recommendations

ST00BK31 Intelligent health promoting exercise and guidance solutions: 5 ECTS

Learning outcomes

The student is able to:

- evaluate the use of various intelligent solutions in health promoting exercise and guidance
- implement and develop digital guidance and rehabilitation of patients with musculoskeletal diseases

ST00BK32 Digitalisation in walking, muscle strength training and motor control training: 5 ECTS

Learning outcomes

The student is able to:

- select and use digital methods for preventing and treating musculoskeletal diseases of patients of different ages
- evaluate the possibilities of using different methods in a customer-oriented manner

LATO17-1108 Love and Care: 15 ECTS

ST00AY65 Sexual Health Promotion: 5 ECTS

Learning outcomes

The student is able to

- use the concepts of sexuality
- describe the ethical, cultural, biological and psychical dimensions of sexuality as a part of one's well being/life circle
- know sexuality of children, young people, adults and senior citizens and characteristics of them
- know sexual rights and safe sex
- counsel a client to use sexual services

ST00BJ27 Workplace Safety and First Aid: 5 ECTS

Learning outcomes

The student is able to:

- describe the factors of general occupational safety
- face different manifestations of violence in their own work
- has first aid 1 and first aid 2 skills (CPR)
- can plan, implement and evaluate first aid activities at a mass event

ST00BL40 Promoting Wellbeing with Mindfulness: 5 ECTS

Learning outcomes

The student is able to

- reduce stress with mindfulness based methods
- recognise defensive pattern in his or her interaction
- foster psychological flexibility
- choose various mindfulness based methods in relation to promoting wellbeing

LATO17-1185 Professional Finnish: 18 ECTS

ST00BM28 Professional Finnish 1: 5 ECTS

Learning outcomes

The student is able to

- explain and describe patient cases
- participate in workplace communication
- use work related phrases and vocabulary
- write common work related texts
- communicate in work place situations

ST00BM29 Professional Finnish 2: 5 ECTS

Learning outcomes

The student is able to

- collect in patient interviews information of the current and previous health status
- inform the patient of care instructions, procedures and ward routines

ST00BM25 Professional Finnish 3: 5 ECTS

Learning outcomes

The student is able to

- develop language skills in the nursing field
- achieves the level of written and oral skills needed in nursing work
- use articles of nursing
- make a presentation of the current topic in the nursing field.

ST00BM30 Finnish: 3 ECTS

Learning outcomes

The student is able to

- communicate at the meetings and negotiations at work
- write work related text.
- give a summary of medical or scientific articles of nursing

LATO17-1198 Simulaatiot / Simulations: 9 ECTS

ST00BJ34 Simulation for graduating nurse students: 1 ECTS

ST00BJ39 : 1 ECTS

ST00BJ38 Simulation, Maternity: 1 ECTS

ST00BJ37 Simulation, Competence in children and adolescent care: 1 ECTS

ST00BJ36 Simulation, Competence in mental health and substance abuse work: 1 ECTS

ST00BJ35 Simulation, Competence in good chronic nursing care: 1 ECTS

ST00BJ32 Good care in acute care: 1 ECTS

ST00BJ30 Competence in children and adolescent care: 1 ECTS

ST00BJ33 Simulation for graduating nurse students: 1 ECTS

LATO17-1009 Modules of Faculty of Technology: 175 ECTS

LATO17-1049 Environmental Projects: 15 ECTS

TE00BH00 Environmental Project 1: 5 ECTS

Learning outcomes

The student is able to

- operate in a work-related project alone or in a small team
- apply different kinds of information search and development methods
- write a report following the thesis guidelines and present the results according to the instructions

TE00BH01 Environmental Project 2: 5 ECTS

Learning outcomes

The student is able to

- operate in a work-related project alone or in a small team
- apply different kinds of information search and development methods
- write a report following the thesis guidelines and present the results according to the instructions

TE00BH02 Environmental Project 3: 5 ECTS

Learning outcomes

The student is able to

- operate in a work-related project alone or in a small team
- apply different kinds of information search and development methods
- write a report following the thesis guidelines and present the results according to the instructions

LATO17-1051 Environmental Technologies: 15 ECTS

TE00BH03 Environmental Technologies 1: 5 ECTS

Learning outcomes

The student is able to

- get a deeper insight into topics that are the most relevant and current in the field (e.g. climate change, circular economy, environmental protection)
- find information in the main sources and databases connected with the chosen topic
- evaluate and plan the time, quality and competence required for the task
- choose and analyse the most relevant aspects of the chosen topic, and present them using the method selected together with the supervisor (e.g. an online course, summary, essay or exam)

TE00BH04 Environmental Technologies 2: 5 ECTS

Learning outcomes

The student is able to

- get a deeper insight into topics that are the most relevant and current in the field (e.g. climate change, circular economy, environmental protection)
- find information in the main sources and databases connected with the chosen topic
- evaluate and plan the time, quality and competence required for the task
- choose and analyse the most relevant aspects of the chosen topic, and present them using the method selected together with the supervisor (e.g. an online course, summary, essay or exam)

TE00BH05 Environmental technologies 3: 5 ECTS

Learning outcomes

The student is able to

- get a deeper insight into topics that are the most relevant and current in the field (e.g. climate change, circular economy, environmental protection)
- find information in the main sources and databases connected with the chosen topic
- evaluate and plan the time, quality and competence required for the task
- choose and analyse the most relevant aspects of the chosen topic, and present them using the method selected together with the supervisor (e.g. an online course, summary, essay or exam)

LATO17-1053 Mechanics and Automation 5: 15 ECTS

TE00BG70 Dynamics of Joint Mechanisms: 3 ECTS

Learning outcomes

The student is able to

- calculate the speeds and accelerations of joint mechanism components
- design structural parts under dynamic load

TE00BG71 Simulation: 4 ECTS

Learning outcomes

The student is able to

- simulate the operation of a machine

TE00BG72 Modelling: 3 ECTS

Learning outcomes

The student is able to

- use different features of modelling software

TE00BG73 Robot Applications: 5 ECTS

Learning outcomes

The student is able to

- design and build robot applications

LATO17-1054 Mechanics and Automation 6: 15 ECTS

TE00BG74 Materials and design: 5 ECTS

Learning outcomes

The student is able to

- design a structure under dynamic load
- use special materials when building devices

TE00BG75 Optimal Modelling: 5 ECTS

Learning outcomes

The student is able to

- model the parts of a technical device in a way that is optimal for manufacture and assembly

TE00BG76 Automation of a Manufacturing Cell: 5 ECTS

Learning outcomes

The student is able to

- simulate the operation of a manufacturing cell
- select automation components for a manufacturing cell
- apply bus technology in the data transfer of automation systems

LATO17-1055 Project 3: 10 ECTS

TE00BG77 Project 3: 10 ECTS

Learning outcomes

The student is able to

- design and build a manufacturing cell
- design a machine according to requirements (CE mark)

LATO17-1056 Applications of Plastics Materials: 15 ECTS

TE00BH23 Environmental Issues of Plastics: 5 ECTS

Learning outcomes

The student is able to

- describe circular economy of plastic materials
- sort out how to reduce waste
- make a waste reduction plan
- make development plans as a member of a project
- make the report and presentation of a project
- know relevant legislation

TE00BH24 Product Designing and Applications for Plastic Materials: 5 ECTS

Learning outcomes

The student is able to

- design technical plastic products
- choose right materials for applications
- take notice of special properties of materials
- select proper manufacturing methods for parts
- know economically and environmentally friendly ways to work

TE00BH25 Materials Engineering Project: 5 ECTS

Learning outcomes

The student is able to

- learn properties of plastic materials
- choose materials for certain applications
- carry out a development or design project
- work in a multicultural, technical and scientific environment

LATO17-1057 Web Development: 15 ECTS

TE00BH58 Server-side Programming: 4 ECTS

Learning outcomes

The student is able to

- make web-based services with modern server-side programming languages using object-oriented principles
- design a functional database for www-services
- use database efficiently in www-services
- implement a responsive www-service server-side API using Ajax.

TE00BH59 Browser as a Platform: 4 ECTS

Learning outcomes

The student is able to

- design and implement web-user interfaces for different screen sizes
- know the DOM tree structure and HTML DOM events
- modify a DOM tree during runtime
- use the HTML language to implement an interactive responsive web-based service user interface
- know the operational principles of AJAX technology
- use AJAX to implement Single Page web-applications
- know the differences in browsers
- design, implement and test a browser independent web-application
- use browser debugging facilities

TE00BH60 Web Frameworks: 3 ECTS**Learning outcomes**

The student is able to

- know modern web-based server side frameworks
- customize a modern web-based Content Management System
- know modern browser libraries
- design and implement an efficient and responsive web-based user interface to the browser by using libraries
- build web-based services using modern frameworks (in a browser and in a server).

TE00BH61 Web Workshop: 4 ECTS**Learning outcomes**

The student is able to

- work as a team member in a software project
- search for information independently to solve problems
- act as an active and responsible team member
- implement suitable software technologies during the project
- test the software project using different platforms and tools
- know and master the different phases of software projects
- document the software project.

LATO17-1058 Mobile Games: 15 ECTS**TE00BH62 Programming Mobile Smart Devices: 4 ECTS****Learning outcomes**

The student is able to

- build apps for modern mobile smart devices
- design and implement GUI for mobile apps using platform tools
- know the architecture of modern mobile ecosystems
- use modern tools efficiently to implement and test mobile apps
- make an installation package of a mobile application
- know the principles of sensors in smart devices and use the sensor data inside a mobile application.

TE00BH63 Game Engines and Algorithms: 4 ECTS

Learning outcomes

The student is able to

- know the principles of game design
- know the basic architectures used in games
- know the basic data structures and algorithms used in games
- use different game-related API's
- know the events and design patterns used in games
- measure, analyze and optimize game performance
- program communication between multi-user game clients.

TE00BH64 Cloud Computing and Document Databases: 3 ECTS

Learning outcomes

The student is able to

- know the possibilities of cloud computing
- know the architecture of cloud computing
- design and implement document databases in cloud-based projects
- design and implement the front end and back end of a cloud service
- deploy software as a cloud service

TE00BH65 Smart Devices Workshop: 4 ECTS

Learning outcomes

The student is able to

- work as a team member in a project
- search for information independently to solve problems
- act as an active and responsible team member
- implement suitable software technologies during the project
- test the project using different platforms and tools
- know and master the different phases of software projects
- document a software project

LATO17-1059 Virtualization and Cloud Services: 15 ECTS

TE00BH66 Virtualization Technologies: 5 ECTS

Learning outcomes

The student is able to

- know commonly used virtualization platforms
- understand the most significant technical differences between widely used virtualization platforms
- deploy a virtualization platform
- carry out administrative tasks of a virtualization environment
- monitor virtualization and energy efficiency.

TE00BH67 Administering servers and services: 5 ECTS

Learning outcomes

The student is able to

- know common server applications used in enterprises
- know data center design principles and typically used solutions
- compare technical differences between virtualization environments
- deploy a typical application server and perform administrative tasks
- compare the differences between private, public and hybrid application deployments

TE00BH68 Cloud Services Workshop: 5 ECTS

Learning outcomes

The student is able to

- acquire information and knowledge independently and use it to solve problems in a project
- define a problem and is able to find and compare appropriate solutions
- plan and implement a solution which fulfills the requirements of the project
- act independently and as a part of a team to achieve project objectives.

LATO17-1060 Internet of Things (IoT): 15 ECTS

TE00BH69 IoT and Network Technologies: 5 ECTS

Learning outcomes

The student is able to

- know the most common IoT components
- understand the basics of most common sensors and measuring
- have a basic knowledge of WAN technologies and network services
- configure and troubleshoot network devices
- know the basics of selection of suitable technologies

TE00BH70 IoT Security and Network Management: 5 ECTS

Learning outcomes

The student is able to

- have a basic knowledge of information security
- know different user authentication and cryptology technologies
- have a basic knowledge of network management systems
- master deployment of network management systems and their use as a network management tool
- know the importance of data security in IoT communication

TE00BH71 IoT Workshop: 5 ECTS

Learning outcomes

The student is able to

- acquire information and knowledge independently and use it to solve problems
- plan and implement a solution which fulfills the requirements of the IoT project

- act independently and as a part of a team to achieve the objectives of the IoT project

LATO17-1061 Production of Digital Material: 15 ECTS

TE00BH72 Digital Material: 5 ECTS

Learning outcomes

The student is able to

- understand differences between bitmap and vector graphics
- understand basic features of vector graphics
- use and modify vector graphics
- produce graphical illustrations and presentations with Adobe Illustrator.

TE00BH73 WWW Multimedia: 5 ECTS

Learning outcomes

The student is able

- make javascript programming on a basic level
- use javascript libraries in modern web development
- make simple javascript-based games
- use javascript to modify graphics and web elements on a web page.

TE00BH74 Visualization Workshop: 5 ECTS

Learning outcomes

The student is able to

- work as a team member in a project
- search for information independently to solve problems
- act as an active and responsible team member
- support a software team with graphical skills
- test the project using different platforms and tools
- describe the different phases of projects and work for the project goals
- make documentation of the project.

LATO17-1062 Game Development: 15 ECTS

TE00BH75 Game Design: 4 ECTS

Learning outcomes

The student is able to

- describe the roles of design, mechanics and narrative as tools when creating experiences to a player
- categorize different types of games
- describe the stages of a game design process
- give examples of how game mechanics can be used in non-game applications
- describe the role of playtesting as a part of a quality process.

TE00BH76 Game Programming Advanced Course: 4 ECTS

Learning outcomes

The student is able to

- use the advanced techniques of Unity3D
- understand game demands for different platforms
- use advanced features of the C# programming language
- use different kinds of material shaders

TE00BH77 Game Programming Mathematics and Physics: 3 ECTS

Learning outcomes

The student is able to

- describe and use the laws and principles of mathematics and physics in games
- handle objects in a game according to the laws of mathematics and physics using a programming language
- use a physics engine API inside a game program.

TE00BH78 Game Development Workshop: 4 ECTS

Learning outcomes

The student is able to

- work as a team member in a project
- search for information independently to solve problems
- act as an active and responsible team member
- support a software team with graphical skills
- test the project using different platforms and tools
- describe the different phases of projects and work for the project goals

LATO17-1045 Individual courses, which are not included in any of the modules: 0 ECTS

TE00BG96 Basics of The Campus Radio: 3 ECTS

Learning outcomes

The student is able to

- plan and carry out a series of radio programmes
- do a target group analysis
- utilize modern ICT methods in marketing and communicating of the series as a part of a multi-skilled team

As the result of the course students will carry out a radio programme series of three parts aimed at a selected audience. The group will also plan and carry out a marketing campaign of the show, control the streaming technology and stay in contact with the listeners.

TE00BM55 PEETS: 5 ECTS

Learning outcomes

The student is able to

- work in an international team together with students from different fields of expertise
- recognize different of employability and transversal skills
- distinguish fact knowledge related to ISP's renewable energy solution

TE00BN70 Circular Economy course week: 3 ECTS